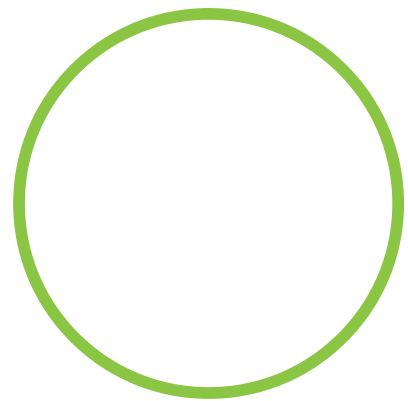


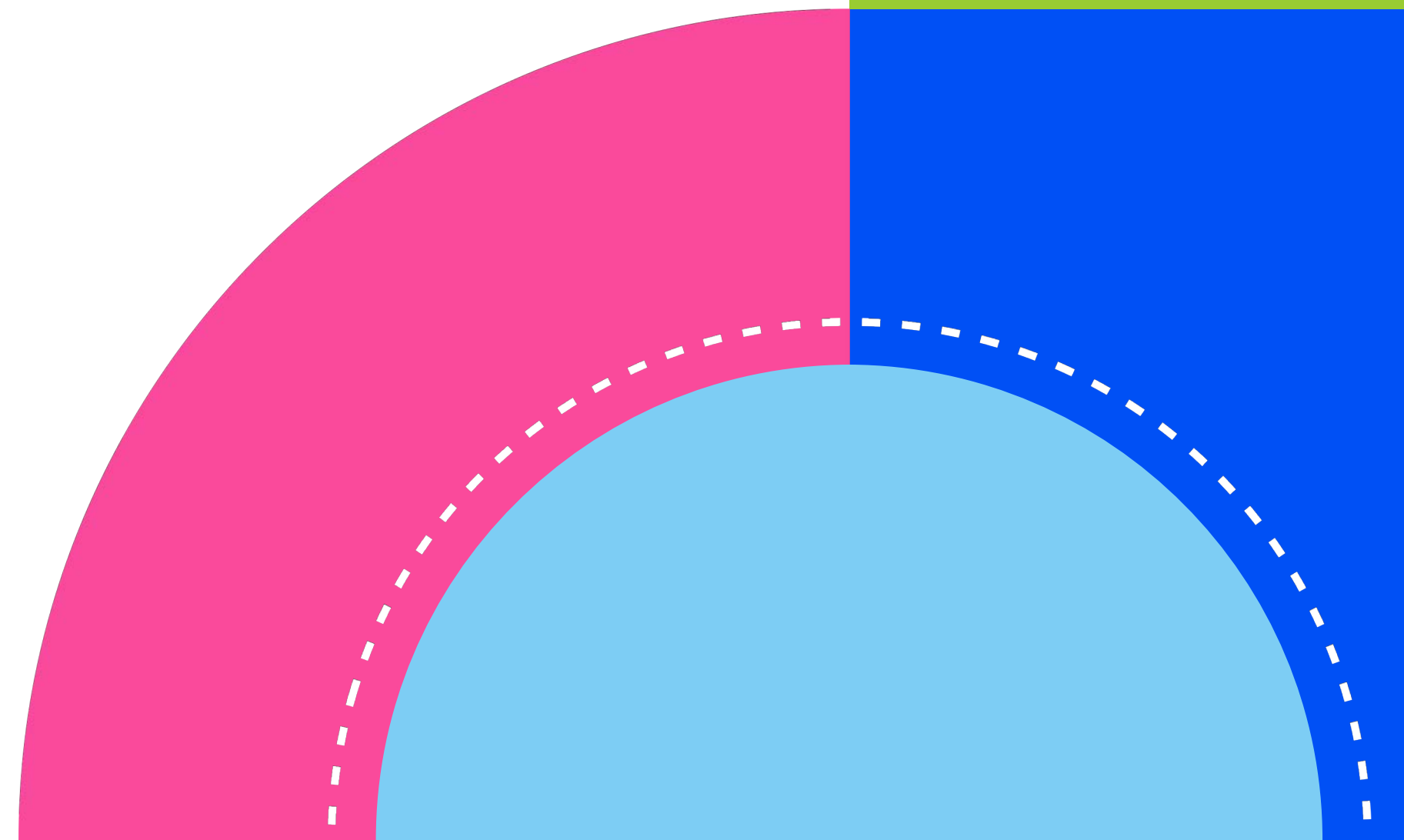
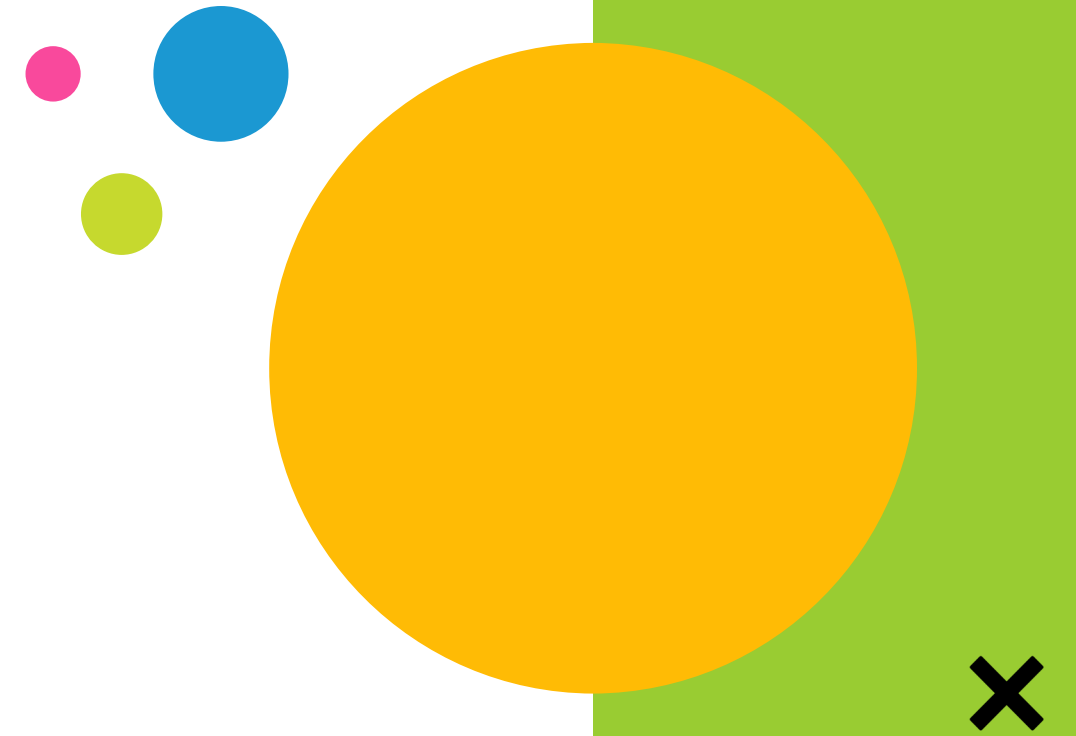


KUMON FRANCHISE INFORMATION SEMINAR

WELCOME

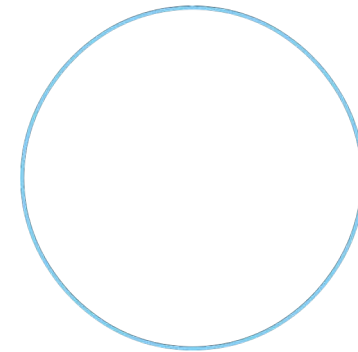


2021



What to Expect

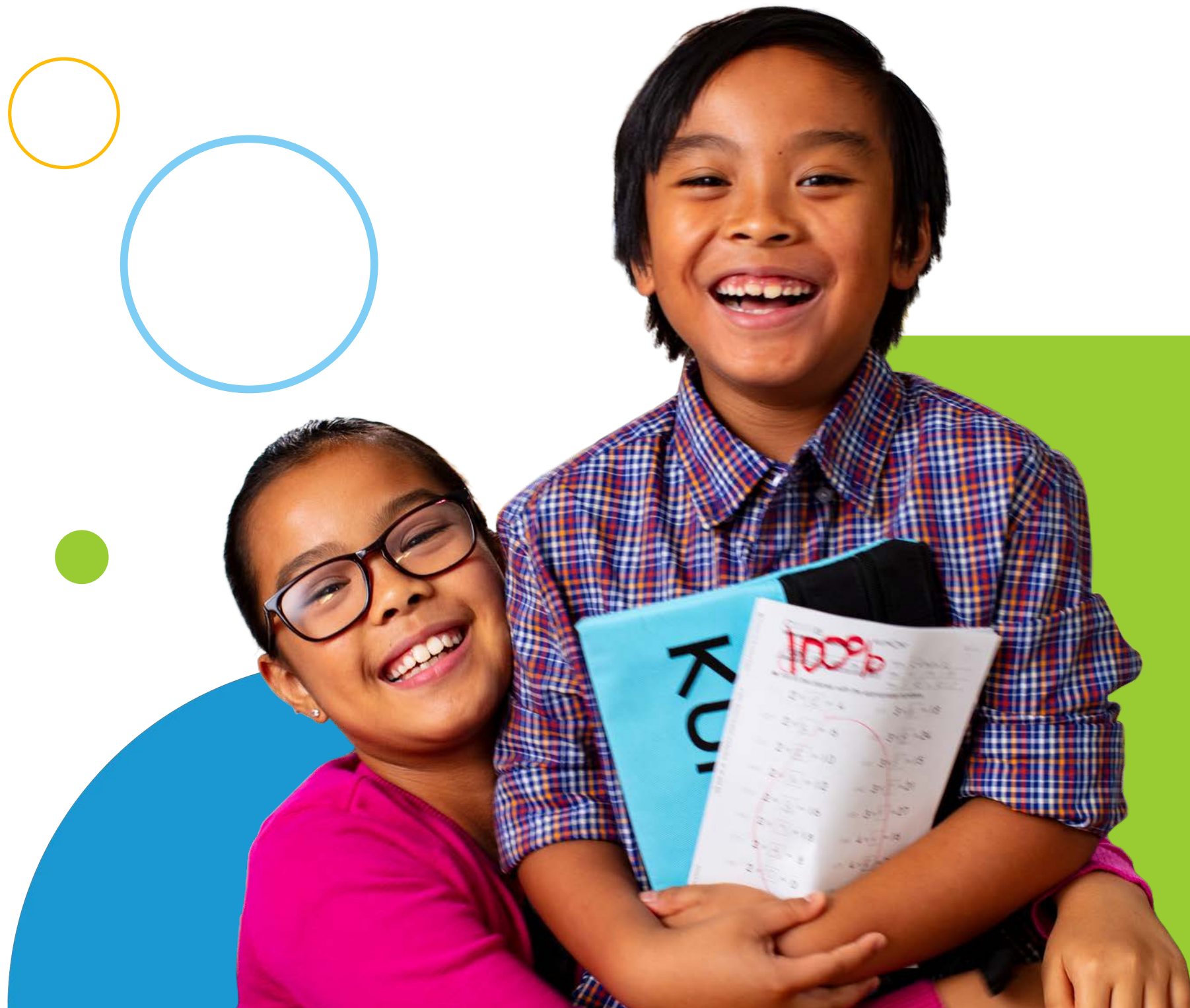
- Overview:
 - Kumon Program
 - your role as a franchisee
- Business aspects to know
- Features unique to Kumon



Minimum Requirements

- Liquid capital: \$70,000 & Net worth: \$150,000
- No teaching experience required | Bachelor's degree: required
- US citizen or permanent legal resident
- No outside employment allowed
- Owner-operator model
- Operate minimum of six to eight hours a day

THE KUMON PROGRAM



KUMON®

Teach children fractions and they succeed at fractions.

MAKE CHILDREN BETTER LEARNERS AND THEY SUCCEED AT LIFE.



Kids in Kumon

- Work at their own pace
- Move past challenges
- Advance to do work that is beyond what they are doing in school



Business Advantage

- Competitors are tutoring centers that help a child only until they no longer need tutoring
- Kumon Students stay through the levels of the program
- Instead of needing to continuously find students to tutor, you'll guide and nurture your students for years



Beyond Mastering Academic Skills

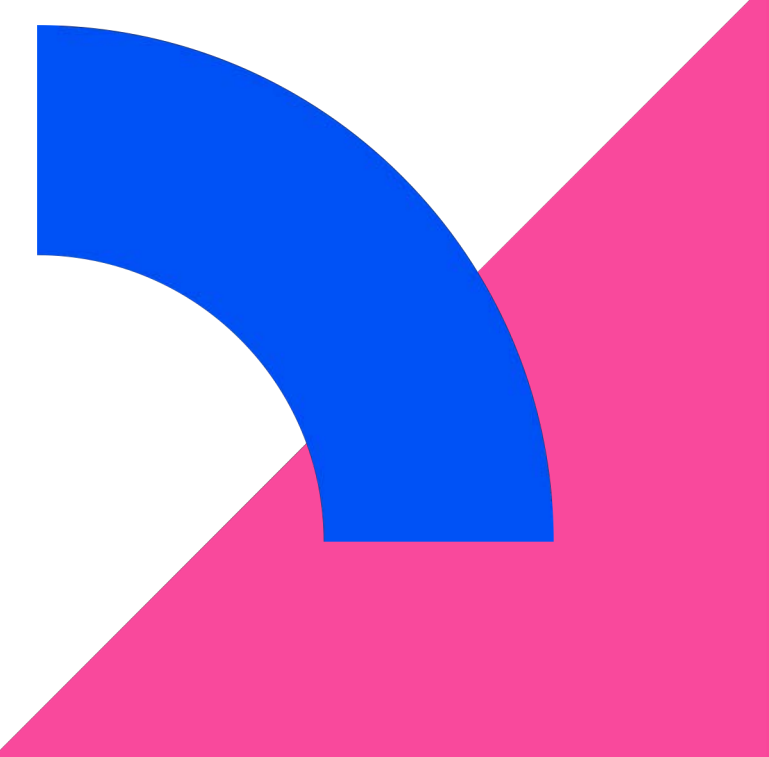
- Develop critical thinking skills
- Become more organized
- Work calmly within a set time frame
- Ability to focus increase





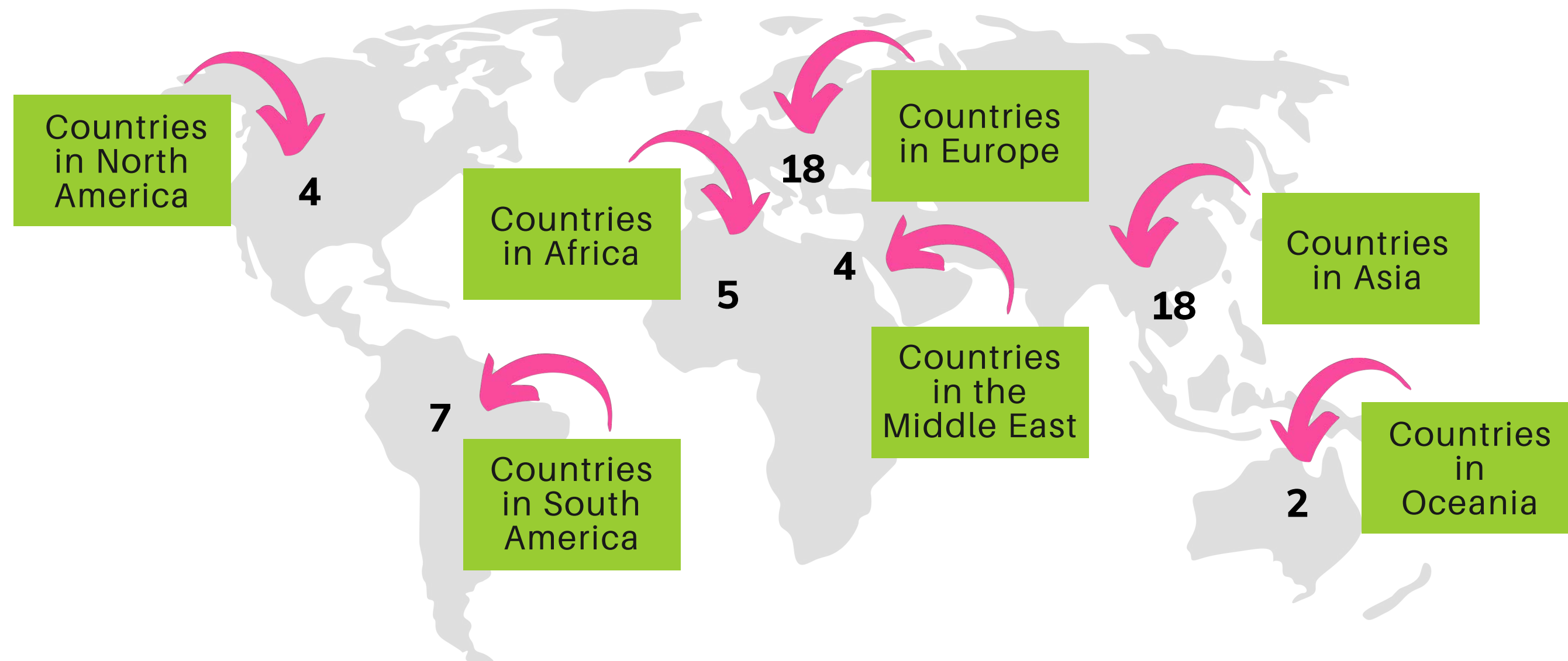
**“ With Kumon,
children can figure
things out without
being taught or
tutored. ”**

Toru Kumon, Founder





World's Largest Math and Reading Program



**OVER 4 MILLION SUCCESS STORIES
IN 57 COUNTRIES AND REGIONS**

Ongoing Support

KUMON®

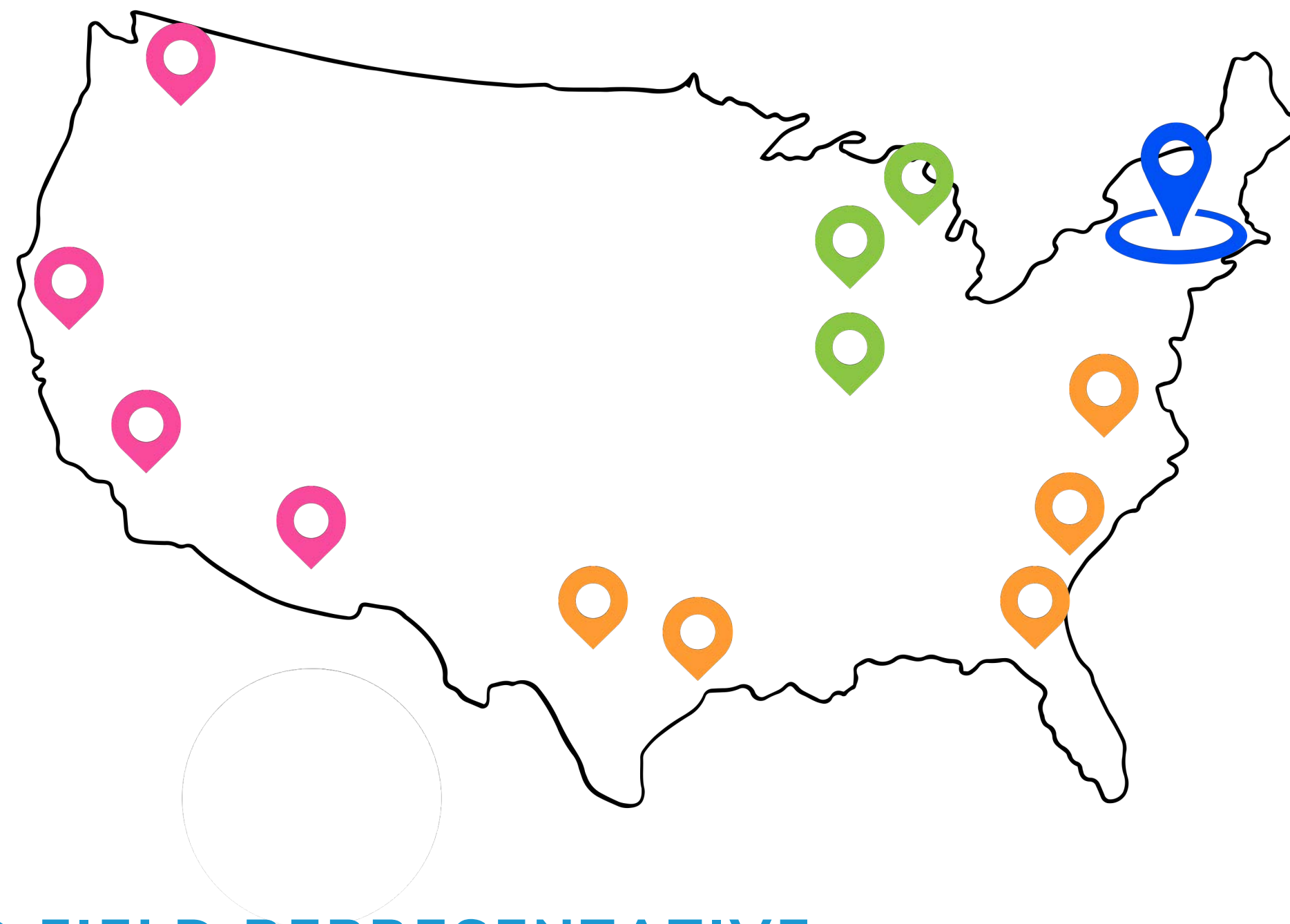
16 OFFICES

Northeast: Ridgefield Park,
Princeton, Manhattan, Westchester

West: Seattle, San Francisco, Los
Angeles, Phoenix

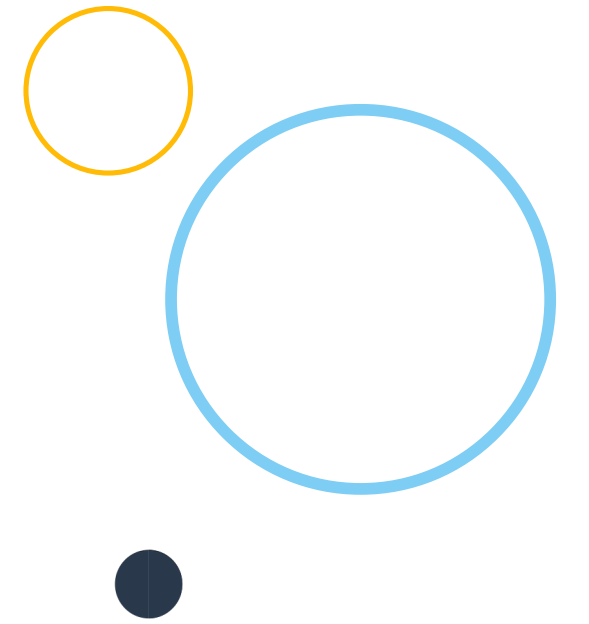
Midwest: St. Louis, Detroit, Chicago

South: Dallas, Houston, Washington
DC, Atlanta, Plantation FL



YOU WILL HAVE AN ASSIGNED FIELD REPRESENTATIVE

What Happens at a Kumon Center



KUMON®

Kids do Kumon Every Day

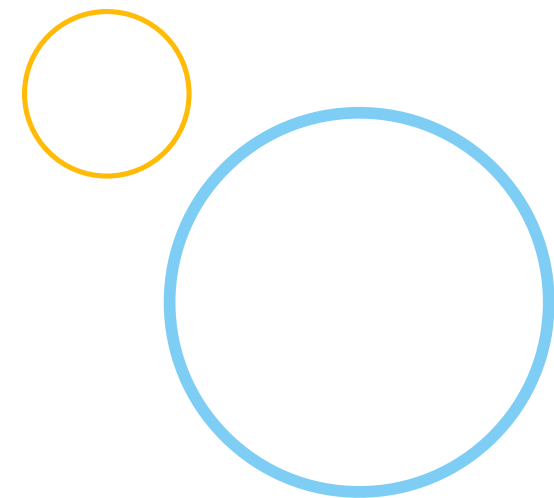
FIVE DAYS AT HOME | TWO AT THE CENTER

**YOU MAY OPEN IN THE MORNING FOR PRESCHOOL KIDS,
OR THEY CAN COME WITH THE SCHOOL-AGE KIDS
IN THE AFTERNOON**

- Kids bring the worksheets they did at home and place in tray to be graded
- Kids get new work, spending about 30 minutes per subject

Kids Are Actively Learning

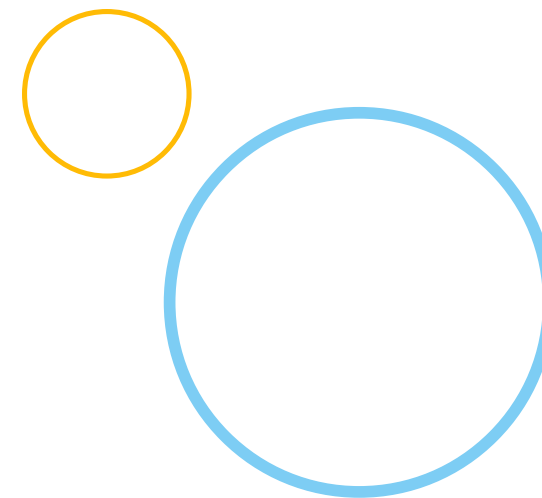
- You provide guidance and encouragement
- When done, kids take worksheets to grader
- If anything missed, grader returns work for corrections



Benefits of Doing Corrections

IMPROVES CRITICAL THINKING AND FOCUS, PLUS KIDS REALIZE THEY'LL LEARN FROM MISTAKES, GIVING THEM CONFIDENCE

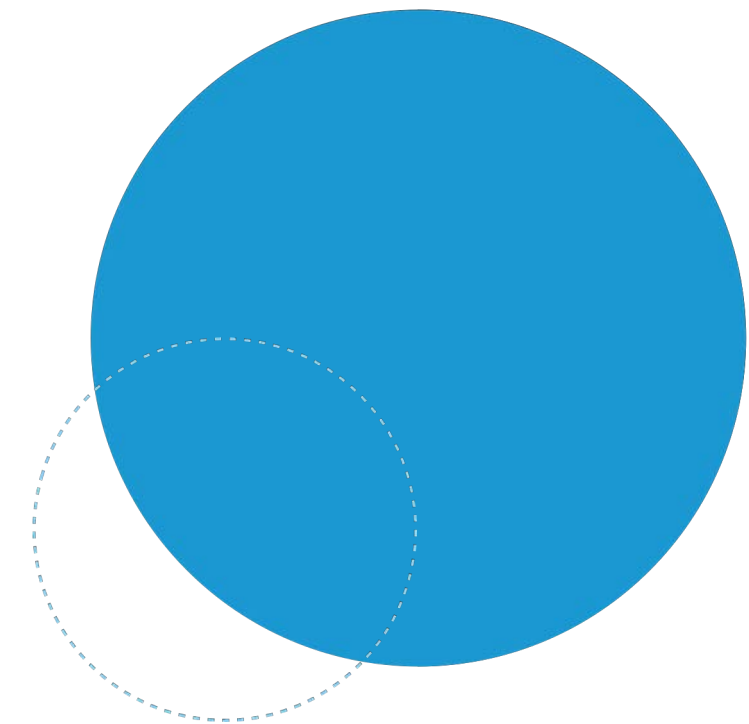
- Once corrected, the worksheets are assessed again to ensure they are 100% correct
- Kids collect new assignments to be completed at home



KUMON®

How Kumon is Different

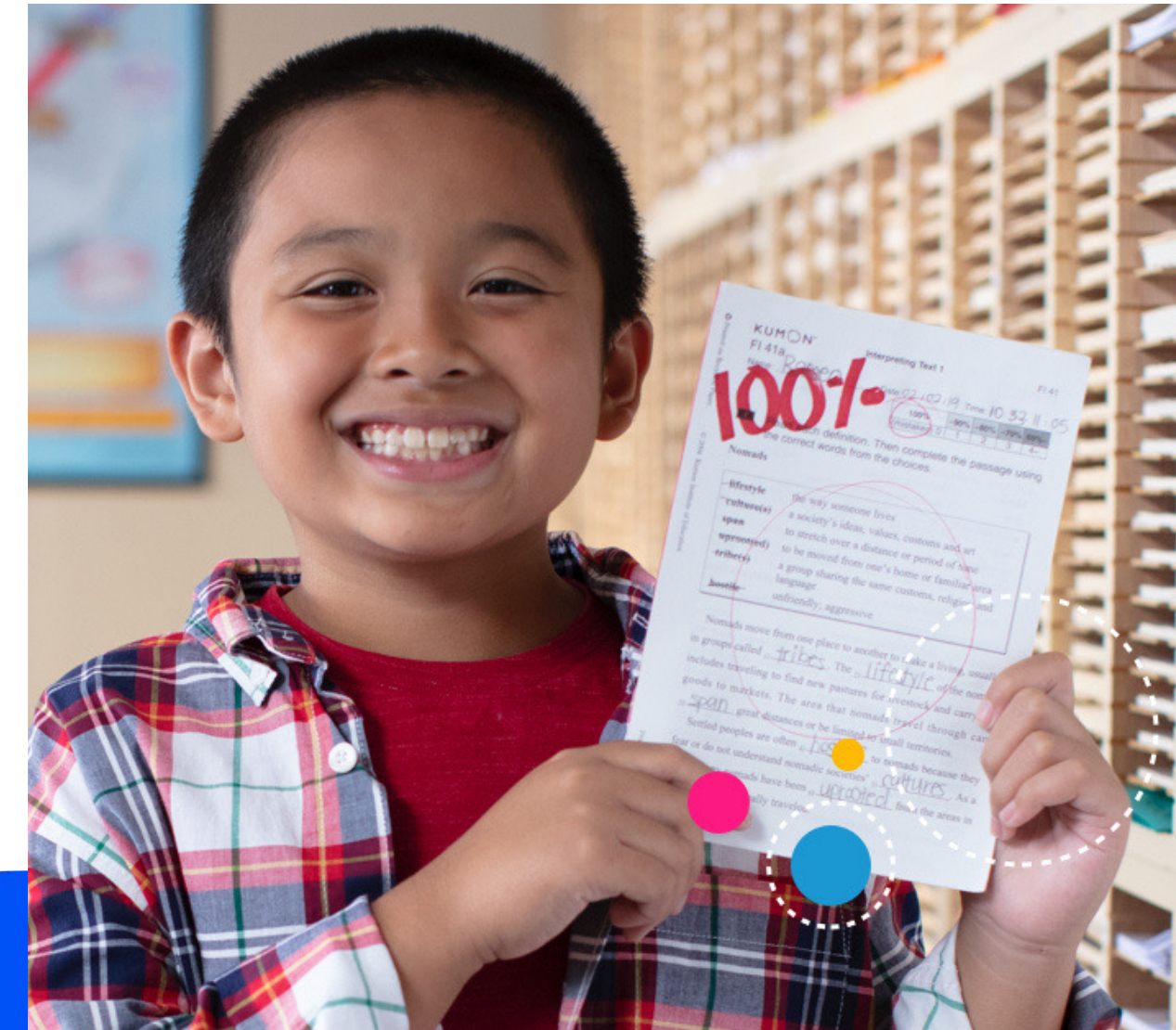
- Individualized curriculum
- Kids work at their own pace
- Review goals and reassess
- Worksheets incrementally more difficult
- Kids learn step-by-step
- Kids practice every day, 20–30 minutes, depending on their age, per subject



Kids Lock in Knowledge

THROUGH REPETITION, THEY DEVELOP
STRONG STUDY HABITS AND BUILD
SKILLS FOR SUCCESS

- Critical thinking
- Focus
- Perseverance
- Organization
- Time management



Business Advantage

KUMON®

- One child struggling
- Academic enrichment and skills development
- Parents enroll all their kids
- Provides you with strong business



You'll be a Kumon-Certified Instructor, not a tutor or teacher in the traditional sense

KIDS ARE LEARNING ON THEIR OWN

Note: You should visit [Kumon.com](https://www.kumon.com) to learn more about the Kumon Method to prepare for training



Business Advantage

KUMON®

- Many levels of the program
- Children can start as young as three
- Kids can stay with you for several years through completion of the program

**THIS PROVIDES YOU WITH A
STRONG, RELIABLE BUSINESS**



Your Role as Instructor

FOLLOW THE KUMON METHOD

Assess each child individually

- Parent Orientation
- Conduct Placement Test

Placement test helps parents see

- Where kids stand in their learning
- What they can achieve in their first six months

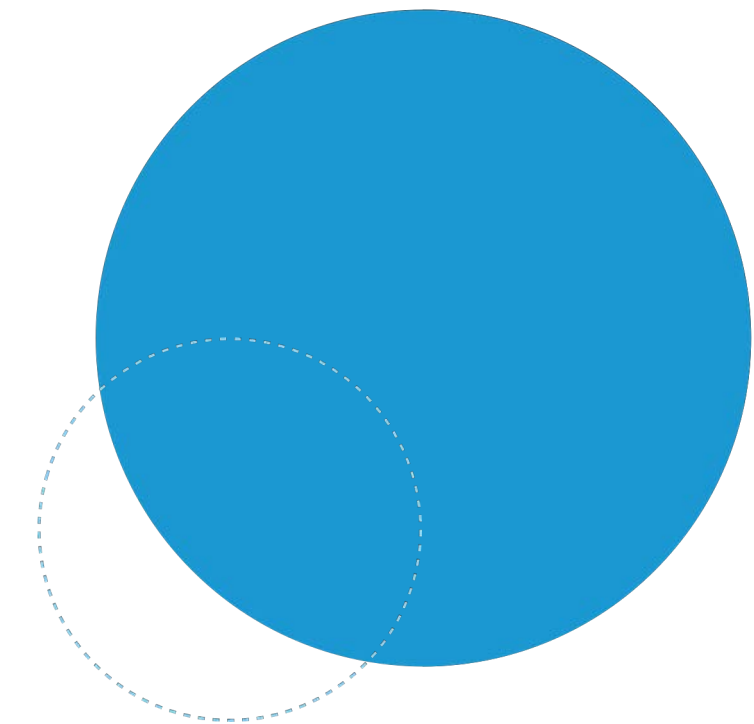


Your Role as Instructor

THE KUMON METHOD

- Determine appropriate starting point
- Instill work skills needed for self-learning
- Set weekly and long-term goals
- Assess and review work
- Fine-tune each child's rate of advancement and adjust goals

**PROGRESSION SHOULD BE AT
A CONFIDENCE-BUILDING PACE**



Your Role as Instructor

THE KUMON METHOD

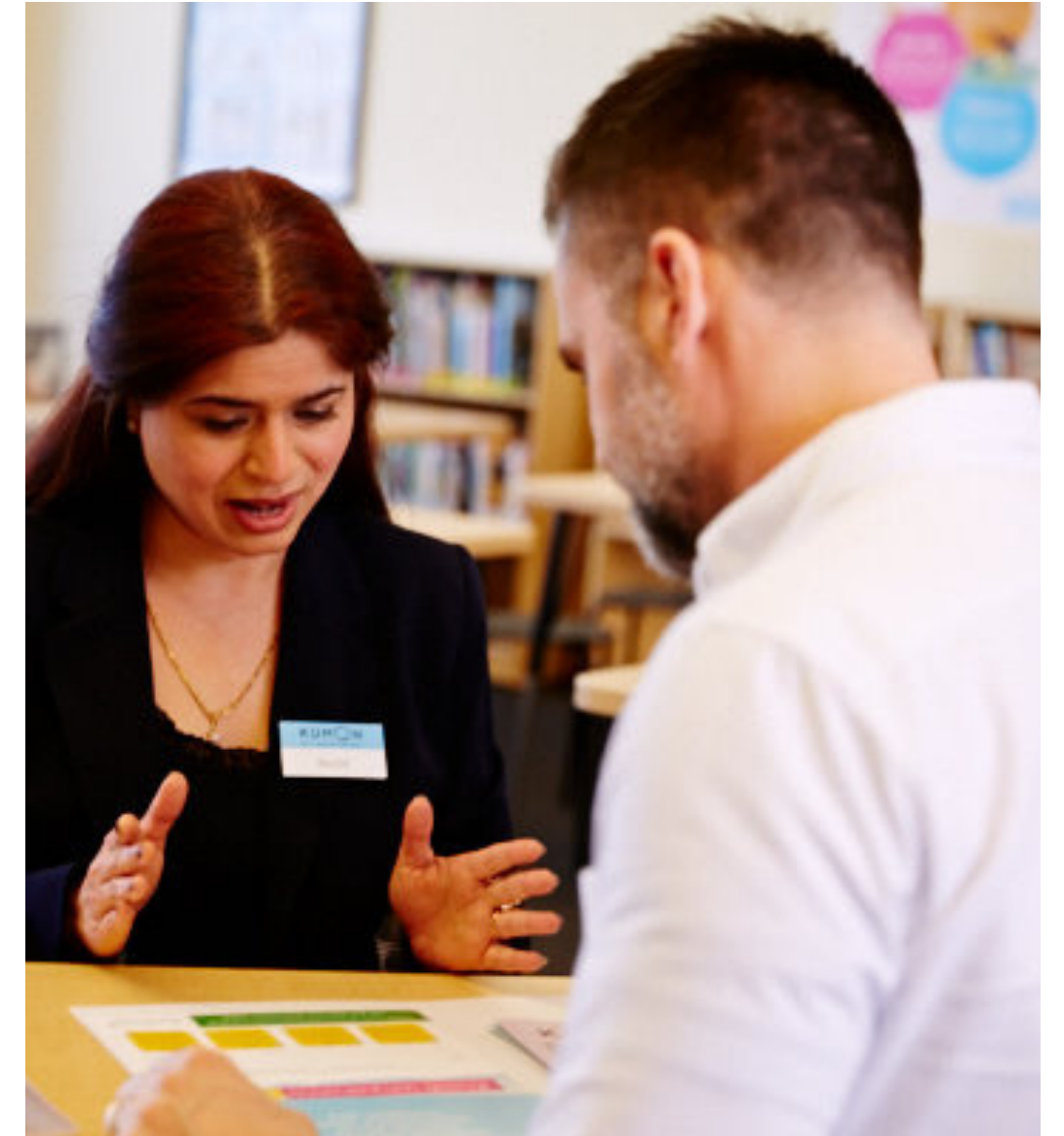
- Generate enthusiasm
- Keep kids motivated and informed of progress
- Observe individual abilities, strengths, and weaknesses



Your Role as Instructor

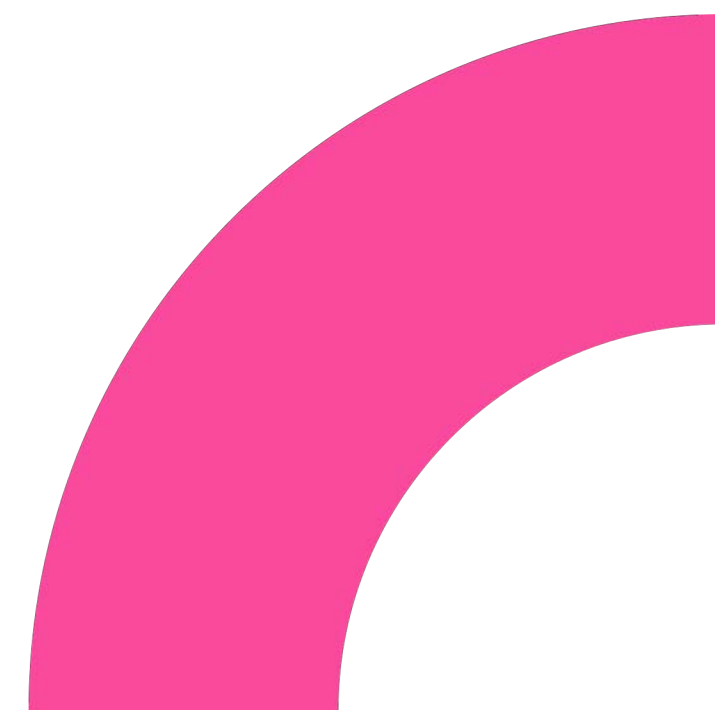
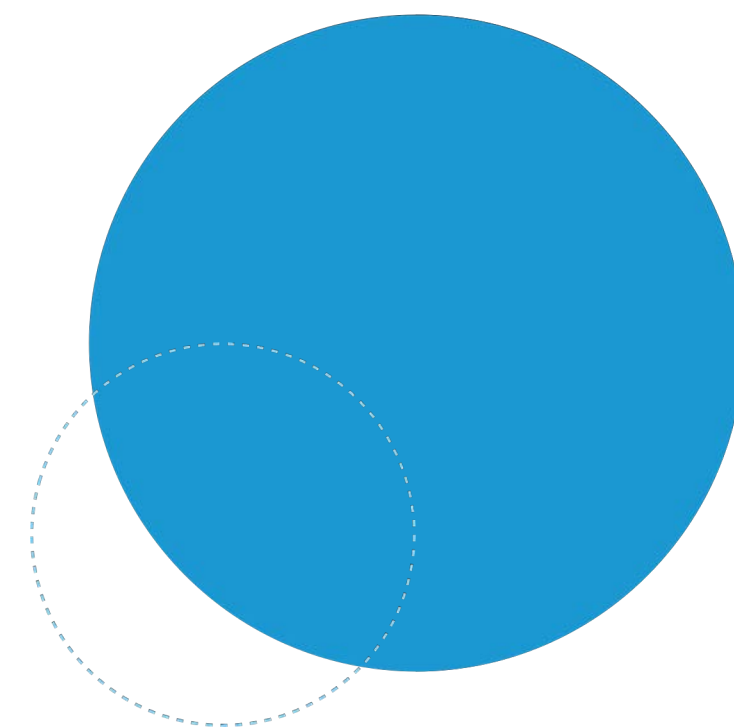
COLLABORATE AND PARTNER WITH PARENTS

- Partner to encourage and motivate their kids at home
- Communicate about children's progress
 - keeps parents involved in the process
- Conduct regular meetings with parents
 - be available to answer questions between meetings



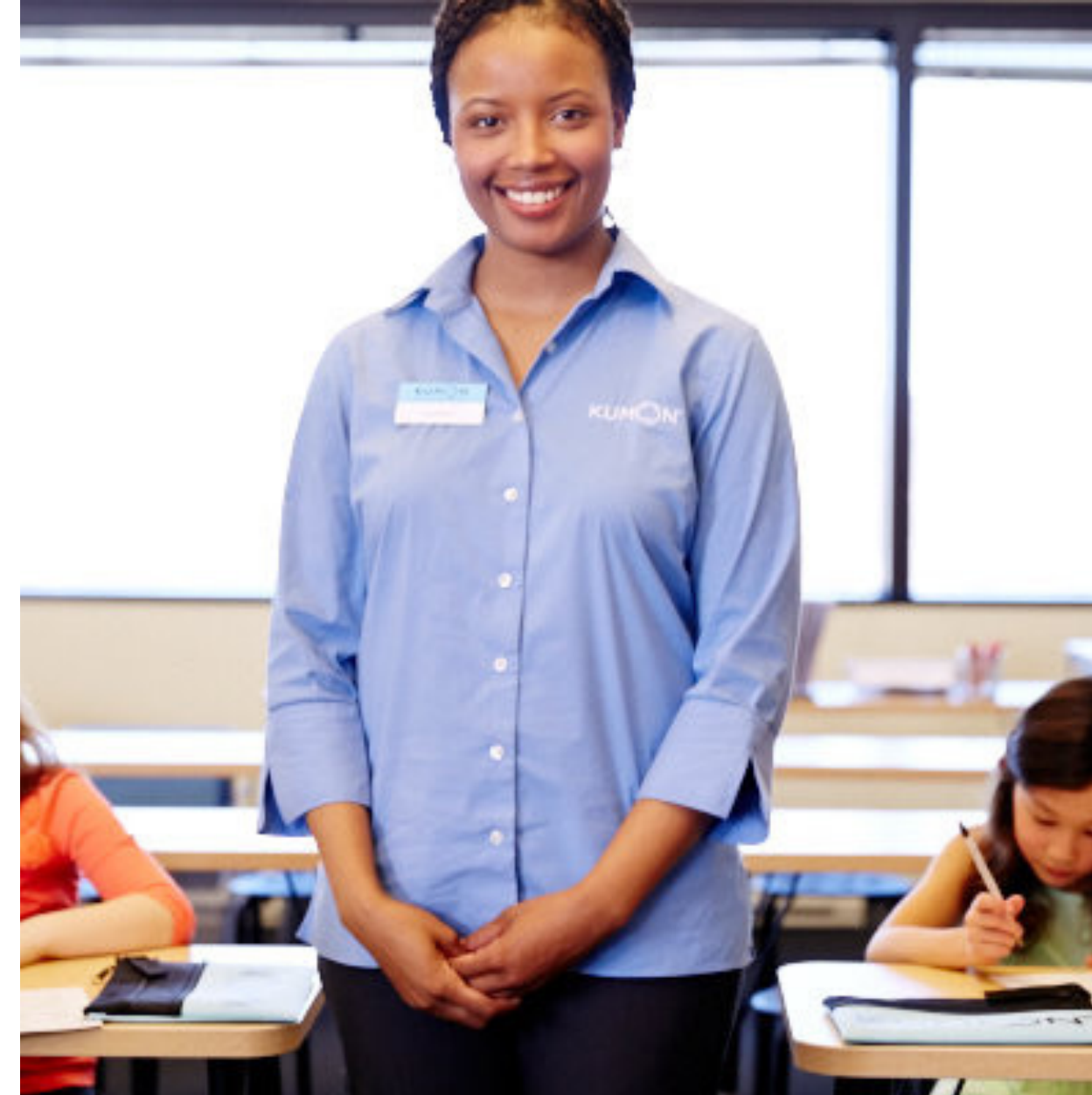
What We Expect From our Franchisees

- You cannot hire someone to manage your center—you will be the Instructor at your center
- Secure finances
- Math and reading proficiency
- Commit to developing knowledge about worksheets, methodology, philosophy



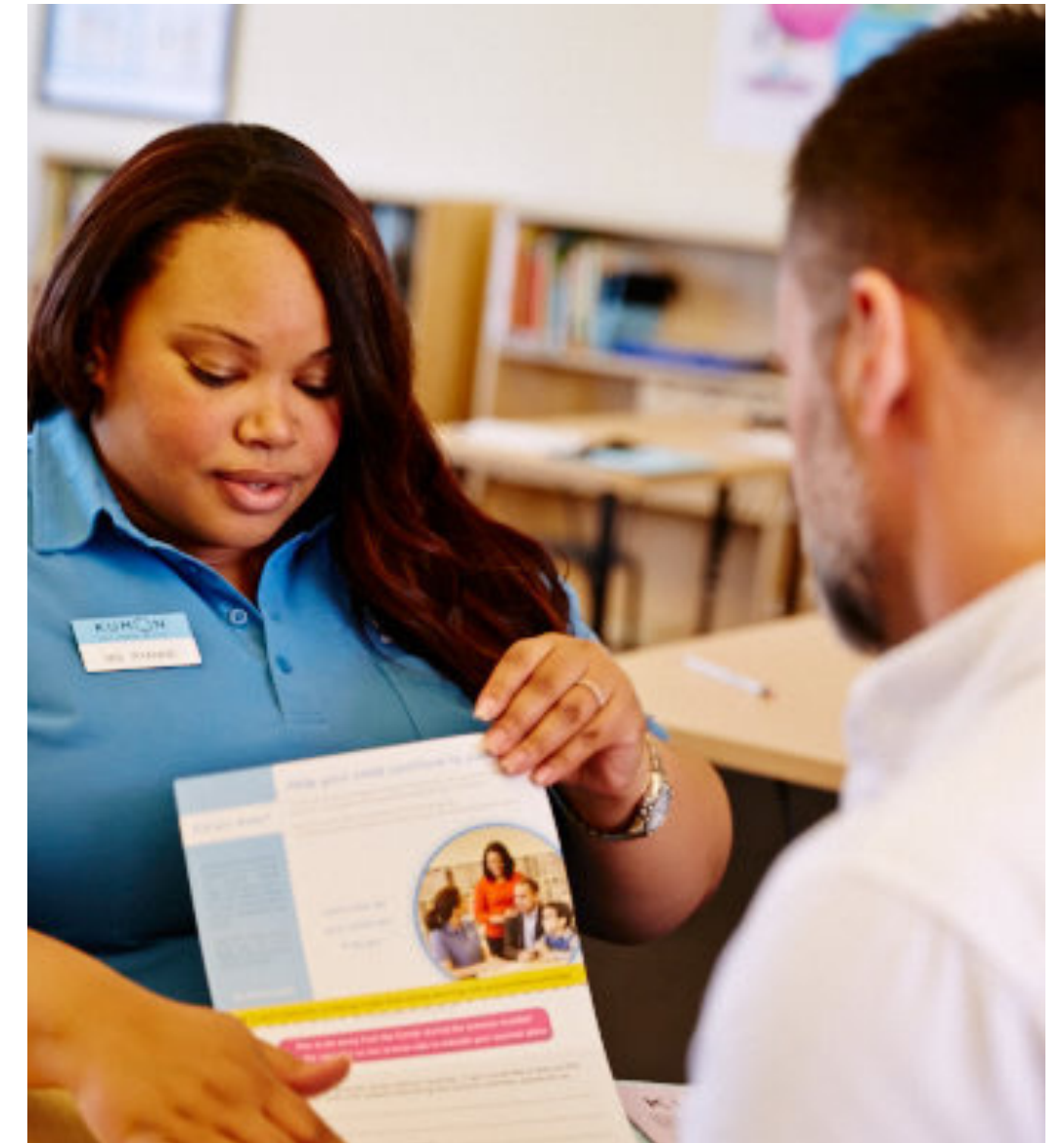
What We Expect From our Franchisees

- Highly motivated, compassionate, well-organized individuals
- Excellent communication and interpersonal skills
- A commitment to education and a love for kids



What We Expect From our Franchisees

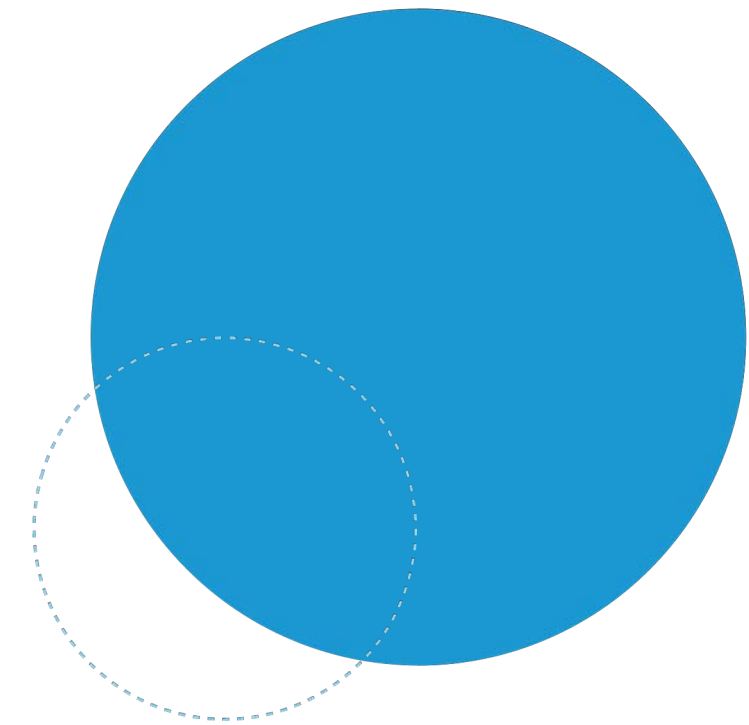
- Comply with all binding agreements, including the Franchise Agreement and Operations Manual
- Fully utilize systems and services provided
- Promote Kumon brand vigorously
- Fully develop your market



What We Expect From our Franchisees

CONTINUOUS EFFORT TO ADD AND RETAIN STUDENTS

- Stability for your business
- Committed and successful students
- Increases chances that parents will:
 - add a second subject
 - enroll additional kids
 - pass along a referral



Typical Weekly Schedule

THESE ARE YOUR OFFICE HOURS

- Your center must be open at least 40 hours per week
- Staffed by you or assistant trained to answer questions and schedule Parent Orientations
 - only you can hold Parent Orientations*
- Hold as many Parent Orientations as possible



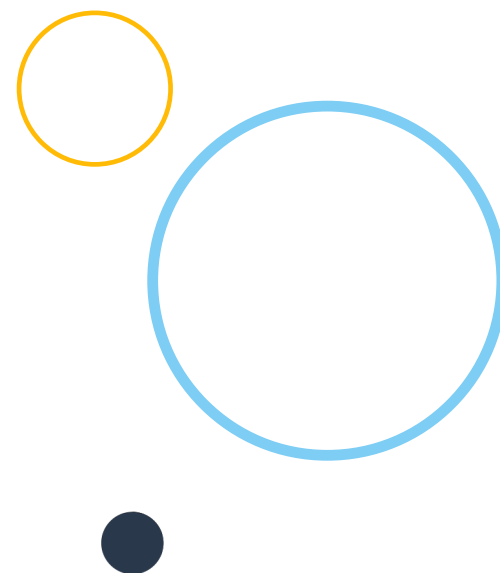
*During the school year, most POs with school-age children will need to be scheduled outside of school hours

Center Open for Instruction

THESE ARE YOUR CLASSROOM HOURS

Of the 40 hours your center is open:

- At least 14 hours classroom time
- 4 days per week
- Minimum session 3 hours a day

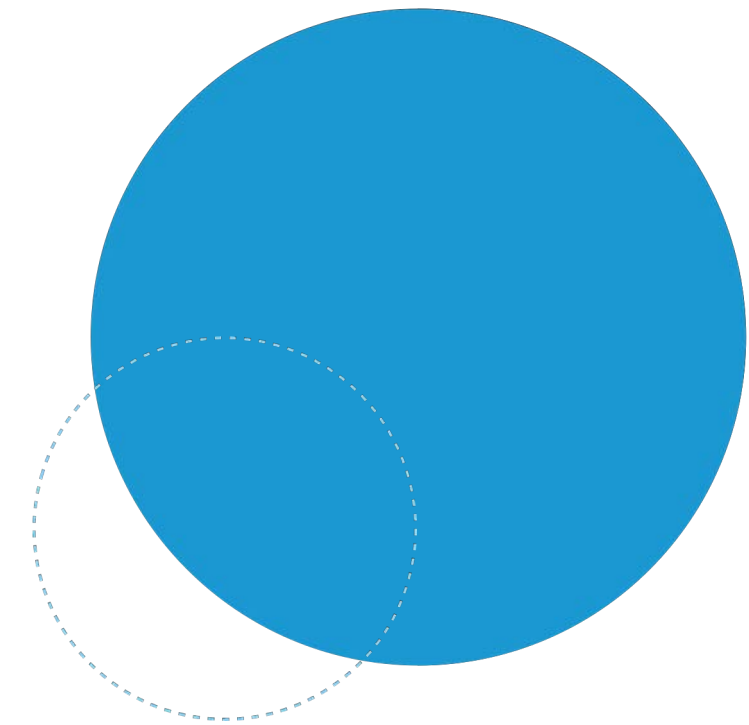


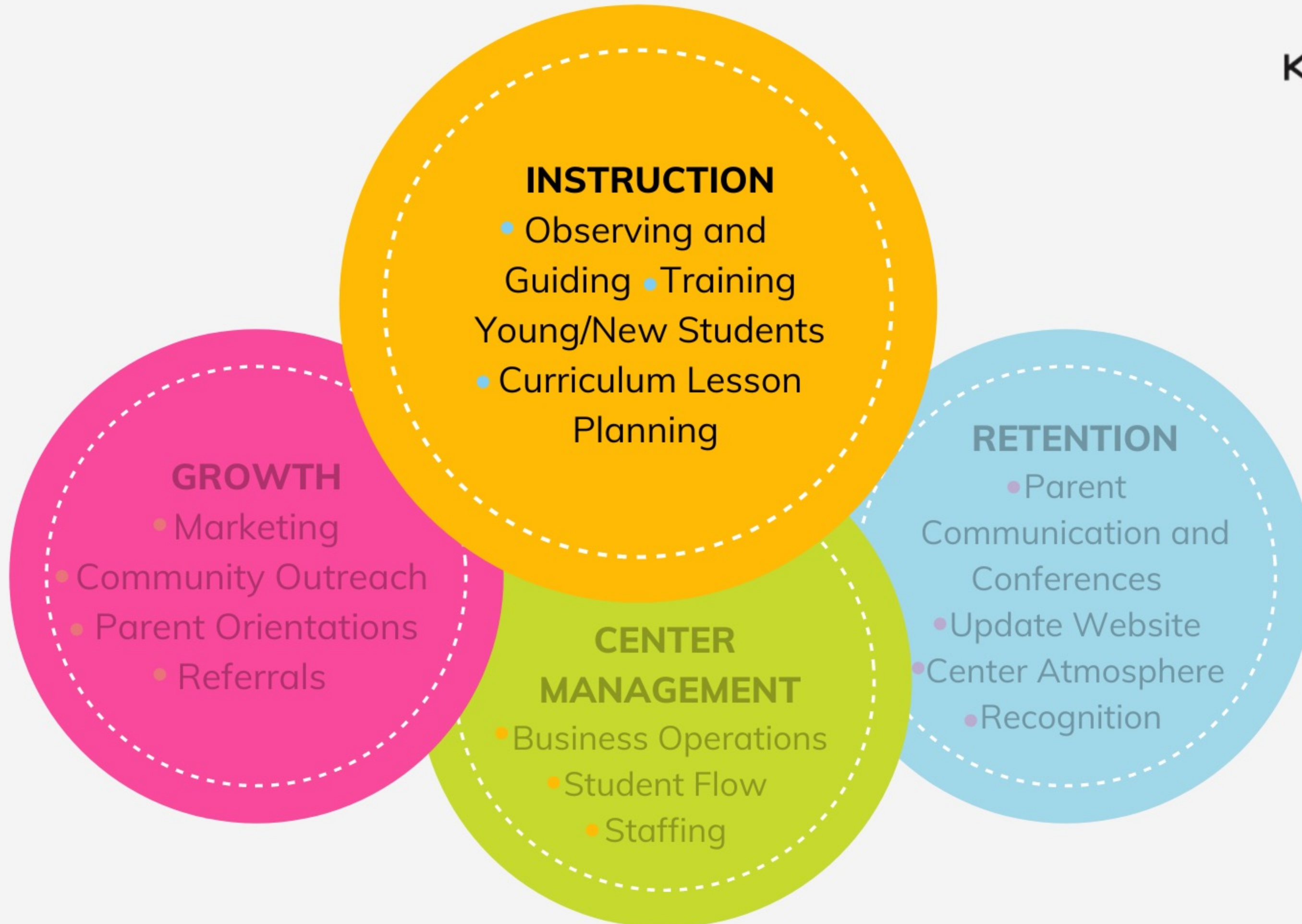
Develop the business

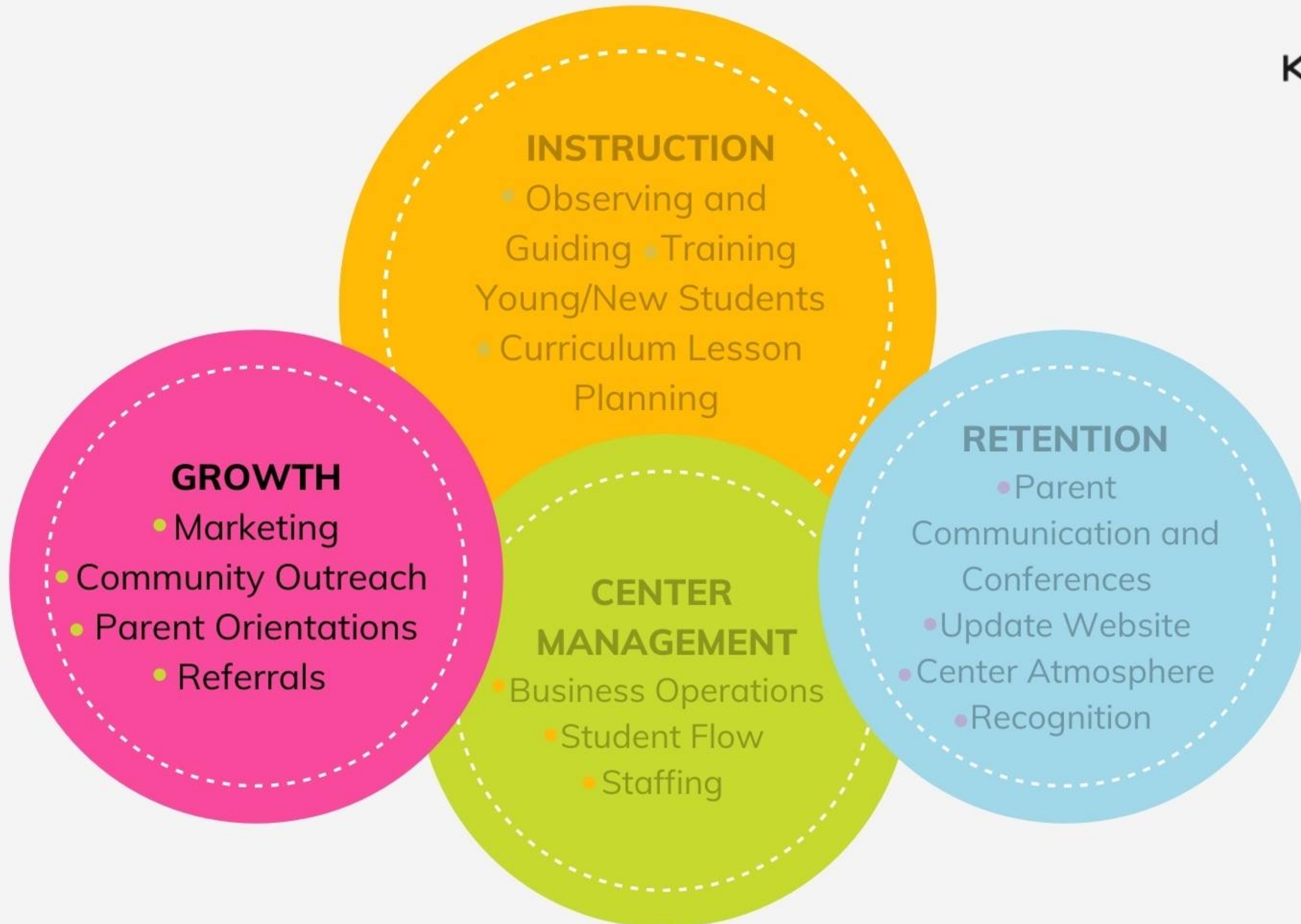
- Walk-in traffic + leads from national and local campaigns
- Let personal connections know about your new business
- Attract prospective parents through:
 - community outreach
 - networking with other business owners
 - building relationships with schools and teachers

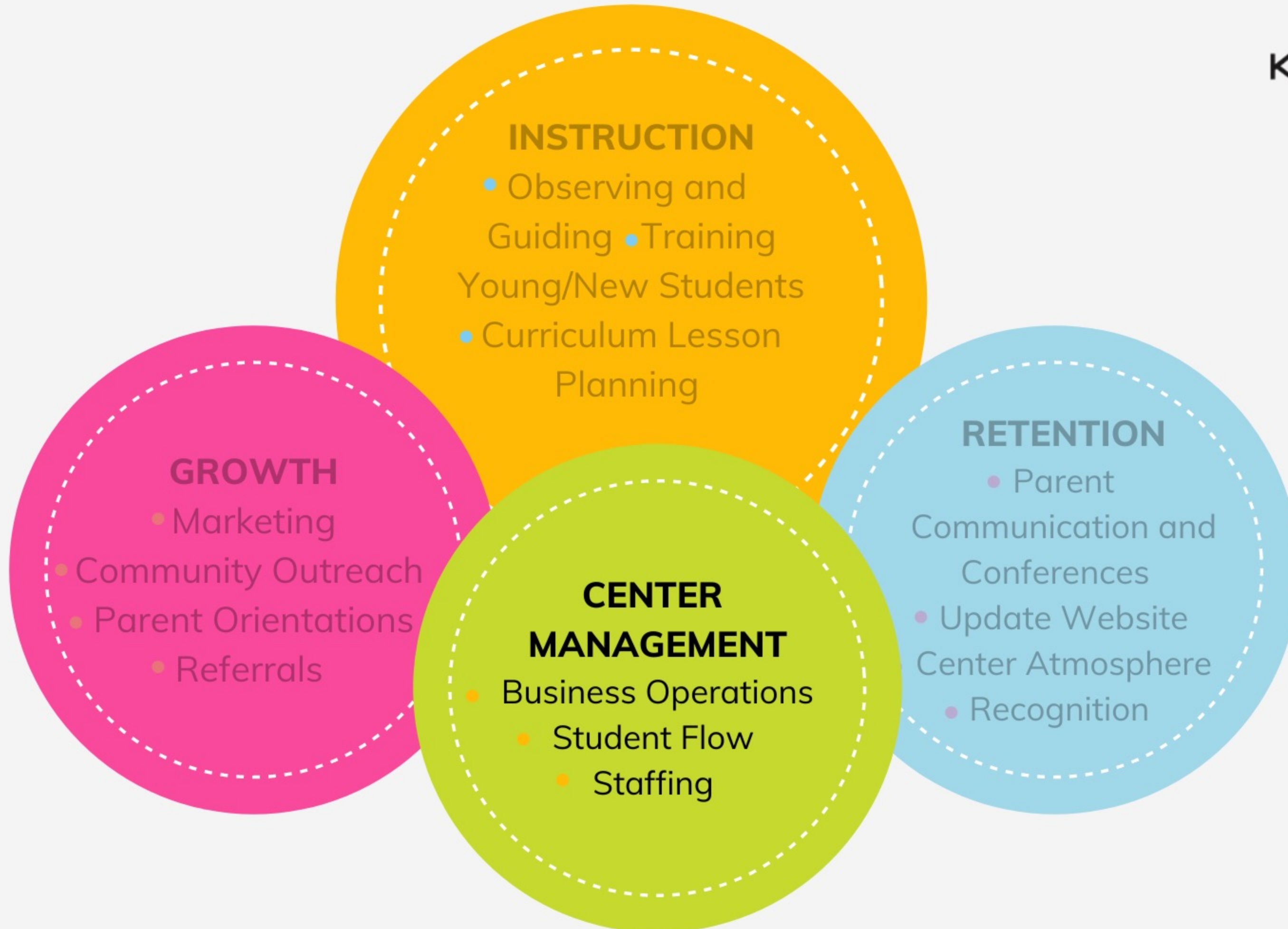
Develop the business

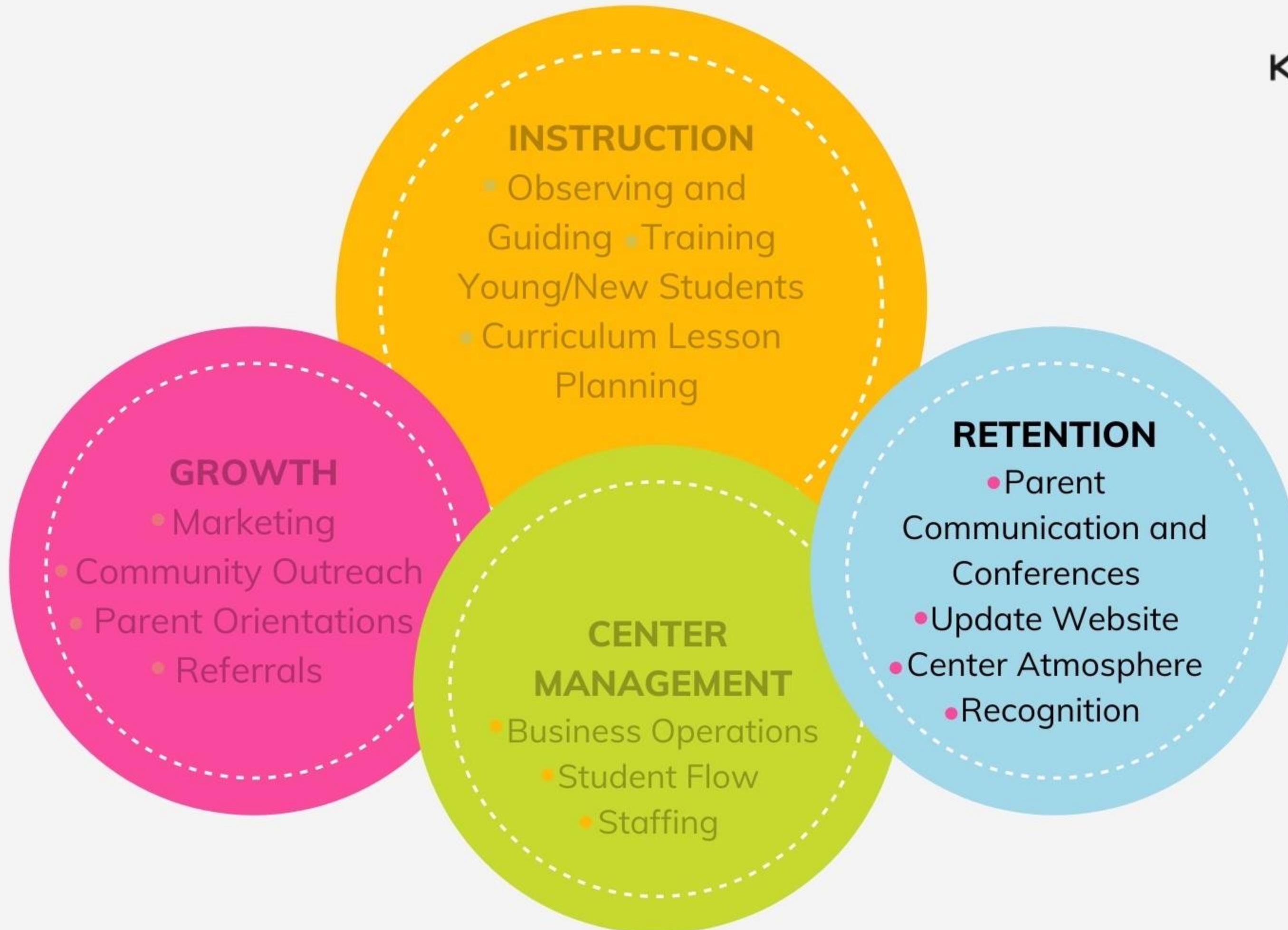
- Follow up on leads
- Conduct Parent Orientations
- Plan and organize student assignments
- Communicate with parents
- Upkeep and maintenance





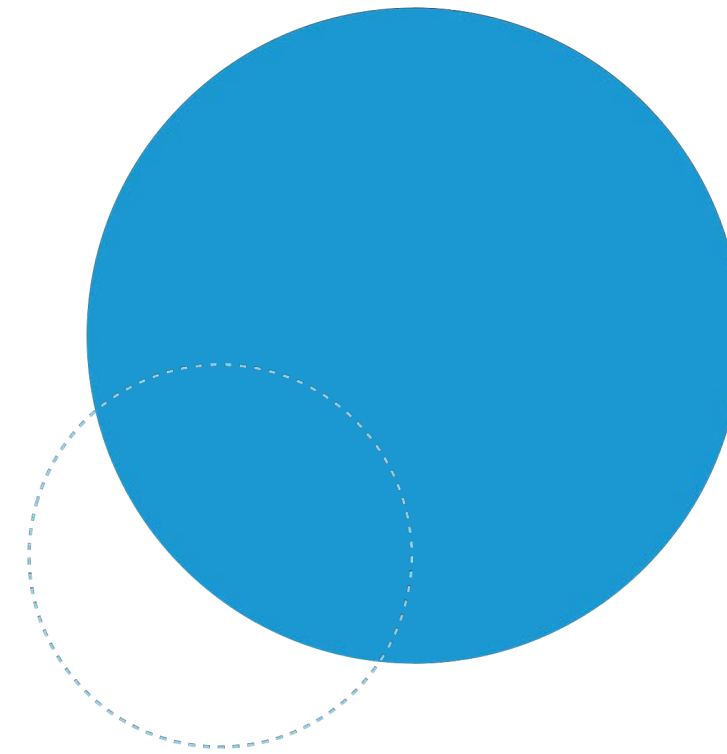






Ongoing Support

- Field Representative advice and guidance
- Instructor Development events
- Call Center lead call-back, answering questions, setting appointments



Ongoing Support

- Kumon Math and Reading Worksheets
- National advertising
- Materials for retaining students
- Promotions to add a second subject or enroll another child



KUMON®

BECOMING A KUMON FRANCHISEE



KUMON®

Ranked #1 in Category for Two Decades

MORE THAN 1,000 COMPANIES
SUBMIT THEIR INFORMATION FOR
CONSIDERATION

Factors used for ranking are:

- System size and growth
- Financial strength and stability









Entrepreneur® 2021 Franchise 500

KUMON®

#6
Top Franchise

Entrepreneur
FRANCHISE
500®
TOP
LOW-COST
FRANCHISE
2021

FRANCHISE NAME/RANK	INITIAL INVESTMENT
# 1  Taco Bell	\$571K - \$3M
# 2  Dunkin'	\$200K - \$1.7M
# 3  The UPS Store Request Info	\$138K - \$567K
# 4  Popeyes Louisiana Kitchen	\$384K - \$2.6M
# 5  Calvo's	\$2.3M - \$5.4M
# 6  Kumon Math & Reading Centers Request Info	\$64K - \$140K

Rounding Out the Recognition

KUMON®



How Much Money Do I Need?

THE INVESTMENT RANGE IS BETWEEN \$64,458 AND \$139,890

- Investment range shown is BEFORE \$34,000 incentives
- Veterans may qualify for additional \$10,000 credit
- Investment amount depends on where you open your center
- Extra funds for operating expenses: \$13,500–\$18,000
- "How much money can I make?"

Franchise Disclosure Document (FDD)

Required by the Federal Trade Commission for all companies that operate franchises

**SHOWS WHAT MOST KUMON CENTERS
HAVE ACHIEVED WITHIN THEIR FIRST
12, 24 AND 36 MONTHS OF OPERATION**



KUMON®

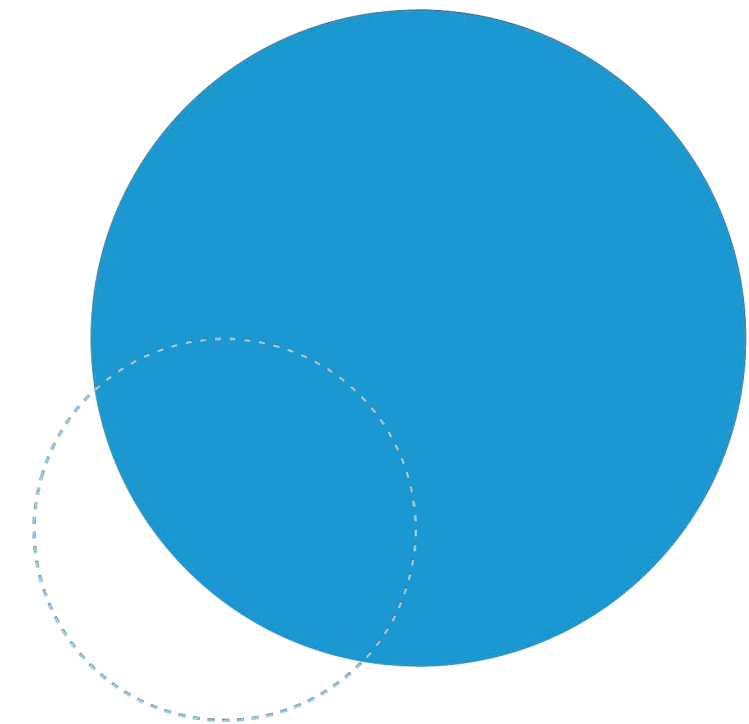
Franchise Disclosure Document

KUMON®

GIVES PEACE OF MIND

**PROVIDES EXTENSIVE INFORMATION ABOUT
KUMON AND THE FRANCHISE ORGANIZATION**

- Intended to give you enough information to make an educated decision about your investment
- Has a table of contents and "items" for easy reference
 - look for item numbers throughout the following frames



Incentives

REIMBURSEMENTS

- You pay, we'll reimburse all or part

KUMON PAYS

- You have no out-of-pocket expense

FREE TOOLS

- You'd pay out of pocket if building a business from scratch

TOTAL INCENTIVES:

UP TO \$34,000

Incentives

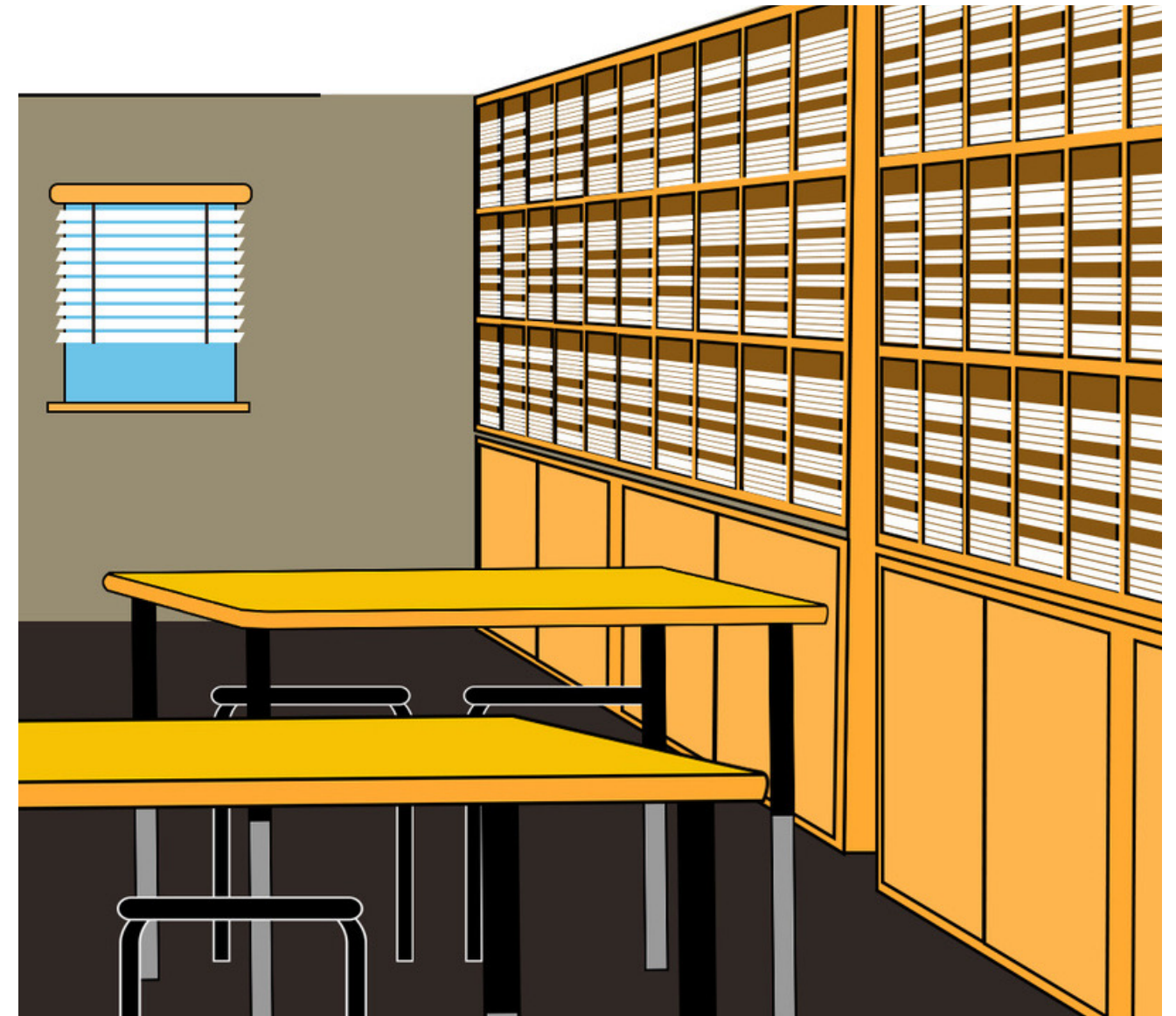
RENT REIMBURSEMENT, UP TO \$1,000 PER MONTH FOR 12 MONTHS FOR A TOTAL BENEFIT OF UP TO \$12,000

- We'll pay 50% of your rent, up to \$1,000 a month, for the first 12 months
- The rental subsidy will be issued as a monthly statement credit toward the royalties

Incentives

**BRAND-CONSISTENT PAINT,
CARPET, AND WINDOW COVERINGS —
UP TO \$5,500 REIMBURSED!**

- Renovation or build-out will likely require more than these decorative branding elements
- Applies to new centers only and is not available to transfer or takeover centers



Incentives

FURNITURE AND FIXTURES—FREE!*

- We'll select and deliver the Kumon furniture and fixtures you'll need to open your center—**A VALUE OF \$7,170!**
- This is a starter package based on a 1,100 square foot space
- Applies to new centers only and is not available to transfer or takeover centers
- Additional furniture must conform to the Kumon Center Design Guidelines—there is a team to help you



Incentives

GET YOUR PRIMARY SIGNAGE FOR FREE!*

- Signage permits required by the municipality
- Fabrication and connection to an existing electrical circuit in the sign area
- Sales tax

**THIS BENEFIT IS VALUED
UP TO \$7,000!**

*You will be responsible for the maintenance of your sign



KUMON®

Incentives

CALL CENTER EQUIPMENT—FREE!

- The installation of the phone system that ties you to the Call Center is paid by Kumon, saving you as much as \$600
- The monthly cost is just under \$45 a month, including taxes and fees
- Provides you with live Kumon-trained Call Center
 - takes care of incoming calls
 - schedules appointments
 - connects callers to your center

Incentives

NEW CENTER MARKETING SUBSIDY

- We subsidize the cost of local advertising
- First three months*
- We'll do \$3,000 of local digital marketing on channels like Google and Facebook



*May be spread out longer if taking over the operation of an existing center

Incentives

NEW CENTER MARKETING SUBSIDY

- Local face-to-face marketing
 - Chamber of Commerce
 - distributing flyers
 - forming partnerships with teachers/schools
- \$1,000 credit for
 - flyers, customized banners, prize giveaways, etc.



Incentives

NEW CENTER MARKETING SUBSIDY— HOW YOU GET \$2,000 FOR FREE

- Total amount being spent in first three months of New Center Marketing: \$4,000
 - we pay 50% of the \$4,000
- To give you time to build your student base, you won't pay anything until your 5th and 6th months when you'll be billed your 50%:
 - 5th month: \$1,000
 - 6th month: \$1,000
- You must continue to actively market and promote your center
 - we recommend spending at least \$2,400 a year in marketing and retention

FREE Tools for You

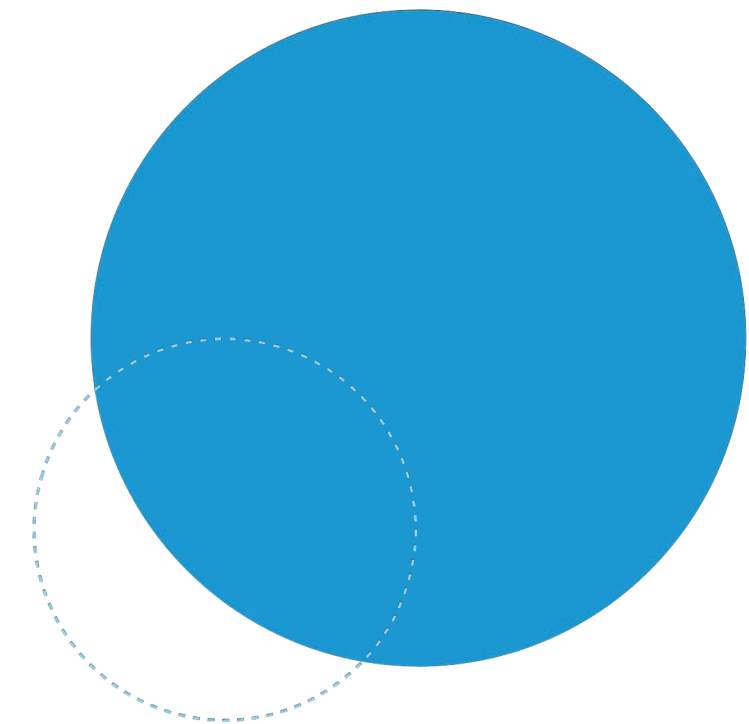
KUMON®

NATIONAL MARKETING

- Kumon does not charge you for national advertising
 - TV (Cable, Hulu, YouTube, etc.)
 - Radio
 - Facebook and Instagram
 - Google

PRINT ASSETS

- You only pay shipping for the promotional materials we send you
- Flyers, posters, window clings



FREE Tools for You

KUMON[®]

CENTER WEBSITE

KUMON[®]

KUMON MATH AND READING CENTER OF
HARRISBURG - PAXTONIA

Home About the Center About the Instructor Success Stories Incentive Programs Download Brochure

JOIN US FOR A FREE ORIENTATION!

SCHEDULE ORIENTATION >

or call 702.720.1028

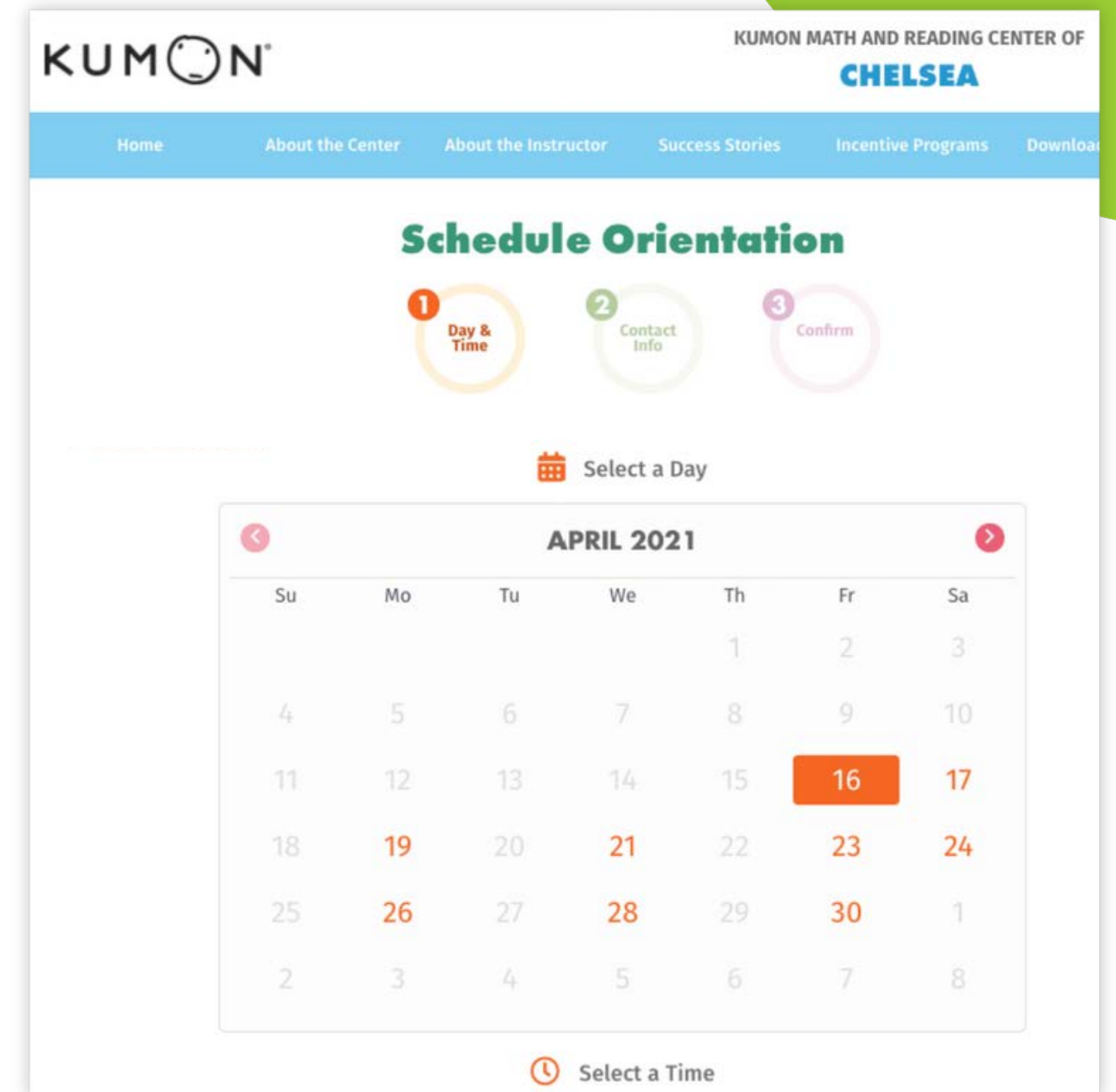
📍 Paxton Square Shopping Center
6011 Allentown Blvd, Suite E-126, Harrisburg, PA 17112

✉ lancaster_pa@ikumon.com

FREE Tools for You

PROPRIETARY SCHEDULING SOFTWARE

- Parents schedule online
- Automated reminder emails
- Always call to confirm

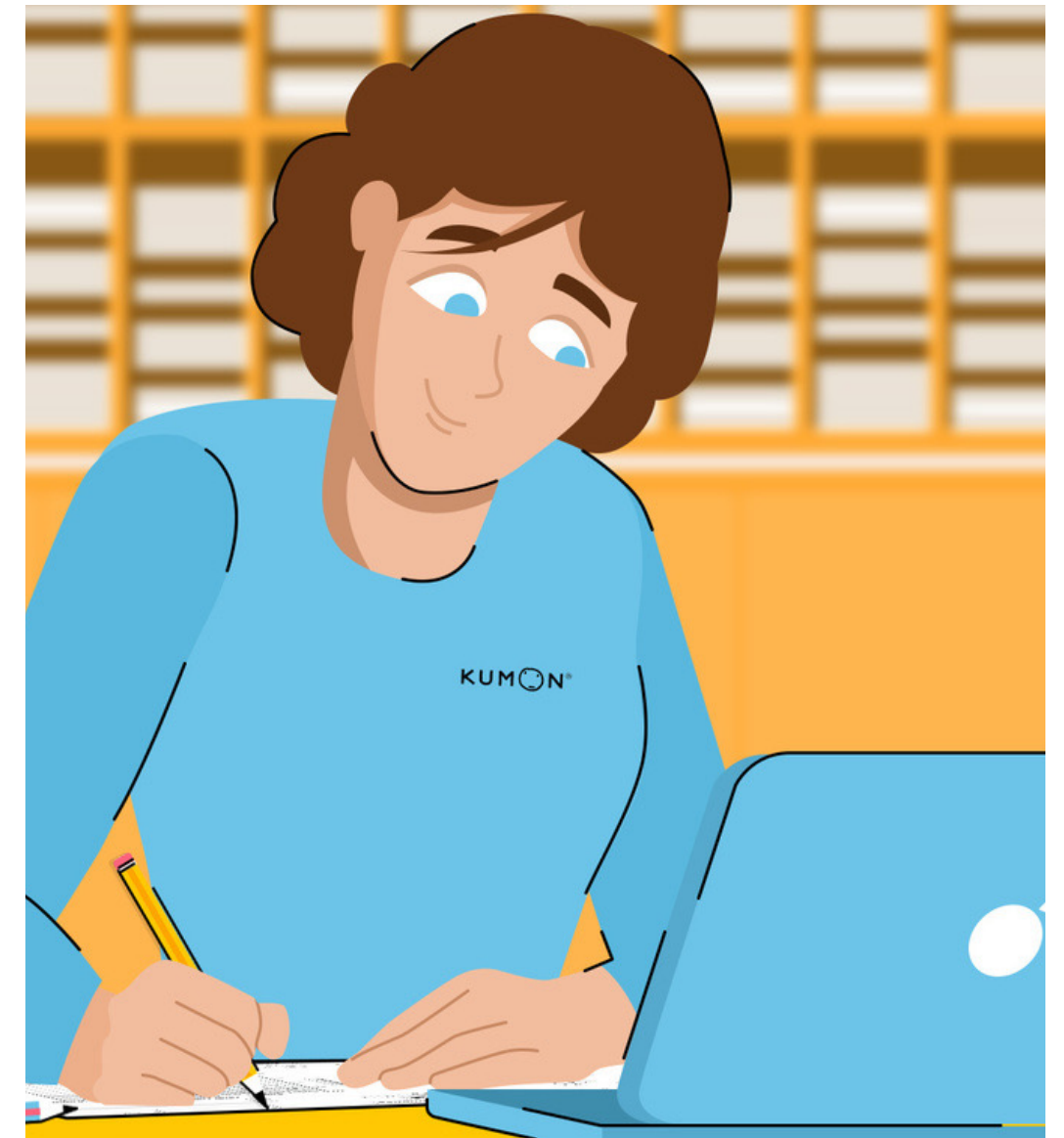


FREE Tools for You

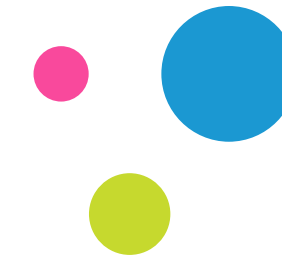
KUMON®

CENTER MANAGEMENT SOFTWARE

- Track interactions with parents
- Track enrollments
- Measure growth
- Improve skills



Expenses to Expect



KUMON®

KUMON-SPECIFIC EXPENSES

GENERAL EXPENSES

ONGOING EXPENSES



Kumon-Specific Expenses

FBI Fingerprint Check \$18–\$60

Training Agreement Deposit \$1,000

BUSINESS ADVANTAGE

- The Training Kit includes 3 boxes of materials
- Should you decide at any time during training not to continue, you can return the Training Kit for a full refund
- Complete training and the \$1,000 cost of the Training Kit is applied to the \$2,000 Franchise Fee

Please refer to item 7 in the FDD for details

KUMON®

Kumon-Specific Expenses

Training travel-related expenses, if travel required

\$5,150–\$8,880

BUSINESS ADVANTAGE

- Unlike many franchises, Kumon does not charge you for the cost of the actual training

Franchise Fee

\$2,000

BUSINESS ADVANTAGE

- The \$1,000 Training Kit fee will be applied to your Franchise Fee

Please refer to item 7 in the FDD for details



KUMON®

Kumon-Specific Expenses

Initial Purchase of Materials \$1,000

BUSINESS ADVANTAGE

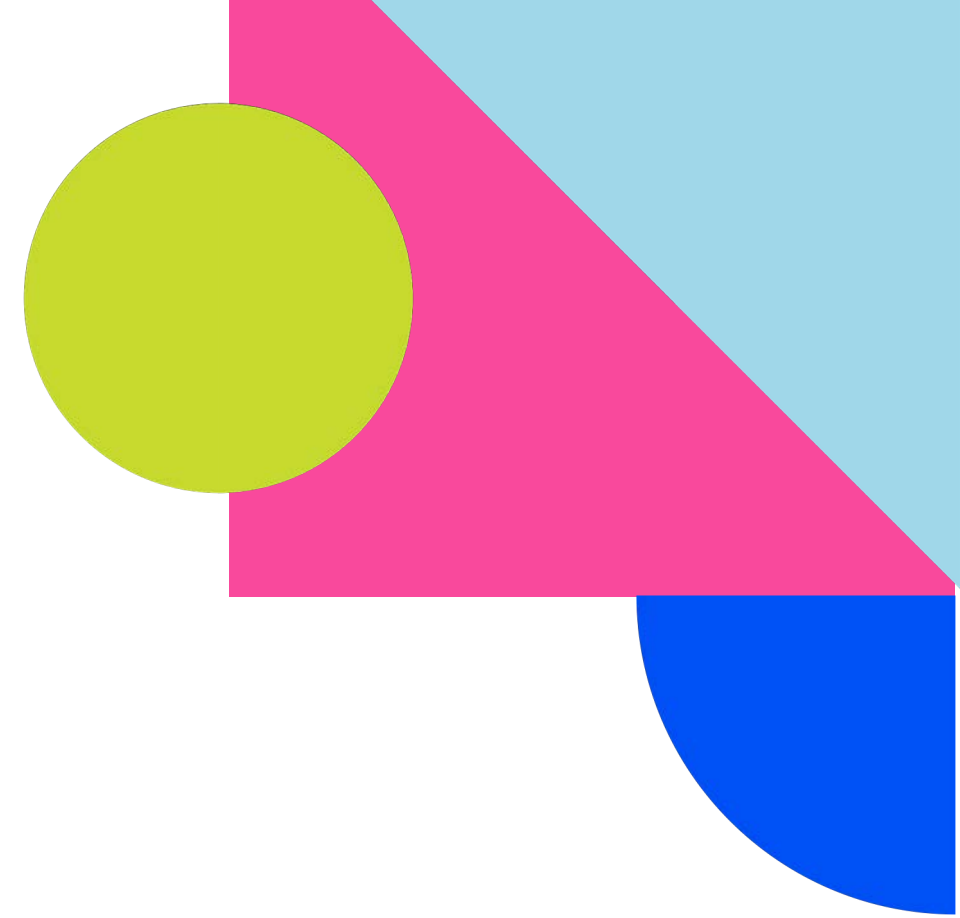
- Once you pay for the initial materials, you never pay again, except for shipping

Recommended Reading List \$2,600

Computer at Kumon Center \$500–\$2,000

Please refer to item 7 in the FDD for details

KUMON[®]



General Expenses

Architect Design	\$0–\$10,000
Leasehold Improvements	\$30,000–\$60,000
Security Deposit, if required	\$0–\$15,000
Business License, Name Registration	\$100–\$200
Professional Fees	\$1,000–\$3,000

Please refer to item 7 in the FDD for details



Anticipated Ongoing Expenses

Monthly Rent \$2,500–\$5,000

BUSINESS ADVANTAGE

- We pay 50% of your rent, up to \$1,000 a month, for the first 12 months

Payroll for Assistants \$7,350–\$8,820 per quarter, approx.

BUSINESS ADVANTAGE

- You'll only need one assistant for every 20-30 students

Please refer to item 7 in the FDD for details

Anticipated Ongoing Expenses

Marketing

\$2,400 - recommended per year

Call Center Phone System

Approximately \$45 per month

Liability Insurance

Approximately \$480 - semiannually



Please refer to item 7 in the FDD for details

What kind of insurance will I need?

CURRENT COST: \$2.16 PER MATH STUDENT;

paid semiannually when purchased through Kumon

Bodily Injury and Property Damage	\$1,000,000 for each occurrence
Damage to Premises “rented to you”	\$1,000,000 for each occurrence
Personal Injury (libel, slander)	\$1,000,000
Premises medical payments	\$15,000 per person

Your liability insurance must include sexual harassment coverage

*You must have insurance coverage even if you choose not to buy it through Kumon

Anticipated Ongoing Expenses

ROYALTY FOR FRANCHISING BENEFITS

One-Time Registration Fee Royalty

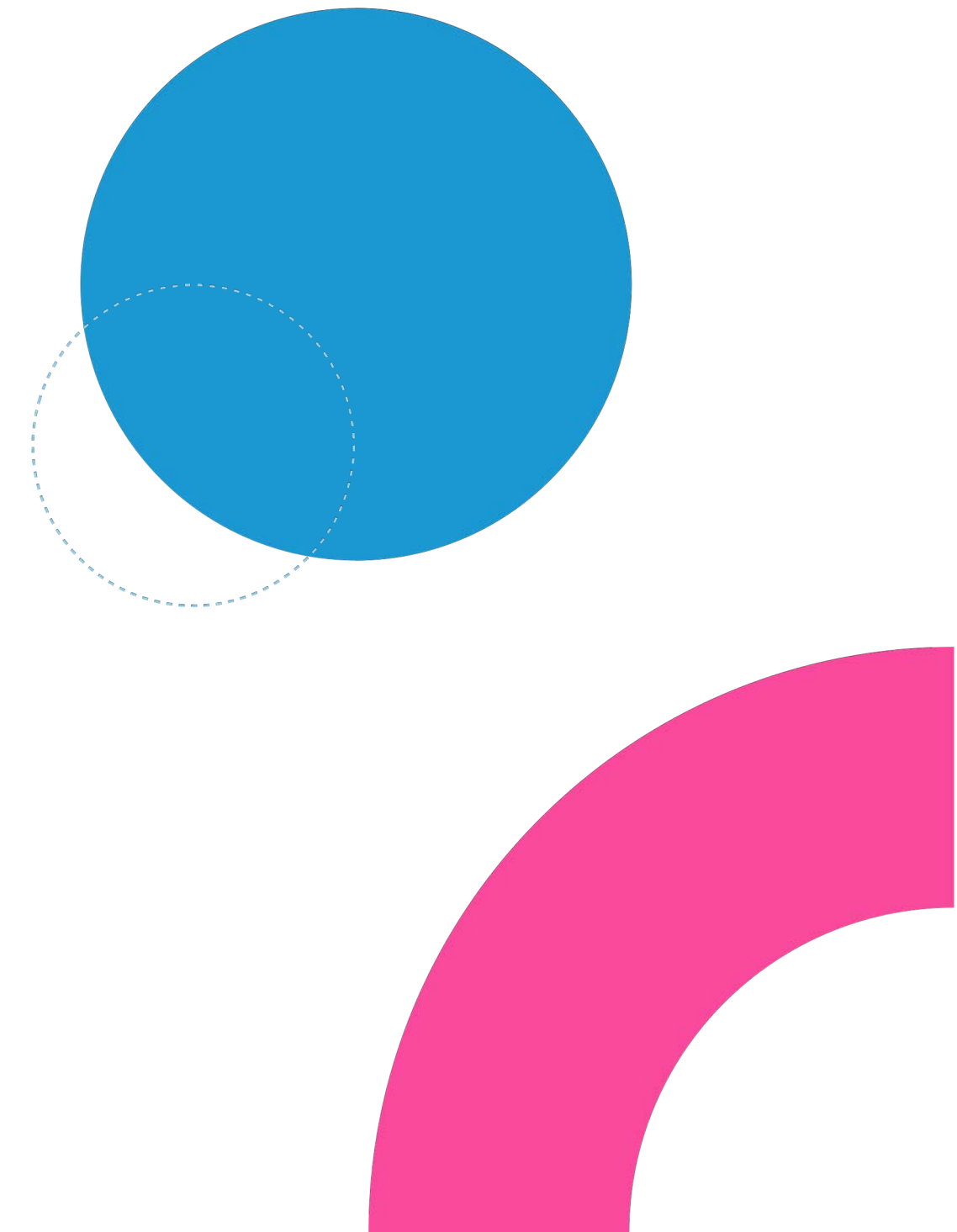
Typical Registration Fee (upon initial enrollment)	Registration Fee Royalty (due to Kumon)
---	--

\$30–\$50*

\$15

* While there is flexibility in the tuition you charge, the Registration Fee is capped at \$50

* Please refer to item 6 in the FDD for details



Does Kumon offer promotions?

TWO TO FOUR TIMES A YEAR, WE OFFER NATIONAL CAMPAIGNS IN WHICH THE REGISTRATION FEE IS REDUCED OR WAIVED

- If no registration fee, then no registration fee to pass along to Kumon
- Many franchisees find that this promotion gives them a boost in new student enrollment, making the long-term benefit well worth the loss of the registration fee

Anticipated Ongoing Expenses

ROYALTY FOR FRANCHISING BENEFITS

Sample Monthly Tuition and Royalty Amounts

Tuition is typically \$110-\$140 per month

Licensing Period	Example Monthly Tuition (per subject)	Tuition Royalty due to Kumon (per subject)
Temporary License Period (TLP)	\$130	\$38.25
Full License Period	\$130	\$34.00

* Please refer to item 6 in the FDD for details

How do I obtain a full license?

THE FRANCHISE AGREEMENT TERM IS FIVE YEARS

- Your initial FA term includes a Temporary License Period (TLP)
- We encourage you to meet the full license requirements by the end of the initial term of your Franchise Agreement*

REQUIREMENTS TO MOVE FROM TEMPORARY TO FULL LICENSE:

- Successfully pass the Instructor Achievement Test for Levels G through J for both math and reading

Please refer to item 6 in the FDD for details

*See section 2 of your Franchise Agreement

How do I obtain a full license?

MEET CUMULATIVE ENROLLMENT GOALS OF 600 MATH STUDENTS AND 400 READING STUDENTS

	Jan	Feb	Mar	April	May	June
Math	<u>100</u>	100	100	100	100	100
Reading	<u>100</u>	100	100	100	100	100
Cumulative	200	400	600	800	<u>1,000</u>	1,200

Please refer to item 6 in the FDD for details

*See section 2 of your Franchise Agreement

FAQ

How do I obtain a full license?

DURING THE 12 MONTHS PRECEDING COMPLETION OF THE TEMPORARY LICENSE PERIOD, OBTAIN A MINIMUM OF 12 KUMON PROFESSIONAL DEVELOPMENT CREDITS (KPDCS)

Please refer to item 6 in the FDD for details

*See section 2 of your Franchise Agreement

How do I obtain a full license?

TYPE OF LEARNING OPPORTUNITY

Monthly Instructor Meeting

Intensive Study Courses

Kumon-Approved Int'l Center Visit

Kumon-Approved Worksheet Study Groups

Online Learning Modules

Kumon North America (KNA) Conference

Kumon Int'l Conference

KPDCS

2 credits

1 credit per course per day

1 credit

1 credit per session

3 credits

1 credit

1 credit

Please refer to item 6 in the FDD for details

*See section 2 of your Franchise Agreement

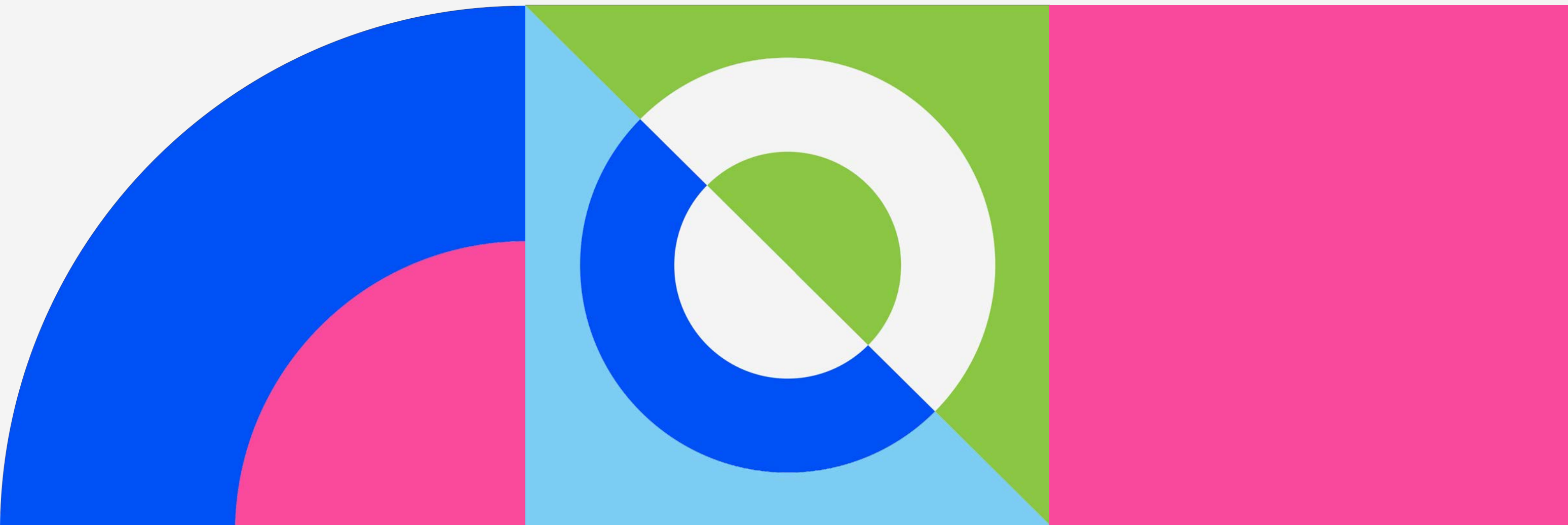
**Our goal is to support
you in meeting the full
license requirements as
quickly as possible**

**MANY FRANCHISEES ARE ABLE TO MOVE TO FULL
LICENSE VERY QUICKLY, EVEN IN THEIR FIRST YEAR**



KUMON®

WHAT WILL MY TRAINING BE LIKE?



Instructor Development Program (IDP)

TWO SESSIONS

- Two courses + in-Center Training *prior to opening*
- Two courses *three and six months after opening*
- Registration closes about a month before training begins
- Training is an opportunity for mutual evaluation
 - is this the right fit for you and for us?

Please refer to item 11 in the FDD for details

Expectations for IDP

- Submit homework assignments on a timely basis
- Complete assignments to the best of your abilities
- Homework assignments will include:
 - math and reading worksheets in Training Kit
 - online assignments
 - quizzes based on worksheets and instruction principles
- Participation during training discussions is critical to your success
- Below-par training performance will result in Kumon withdrawing the franchise opportunity offer

Preparing for Course 101

- When register for training and pay for the Training Kit, it will be shipped to you
- Open the Kit immediately
 - look for FBI fingerprint check documents
 - send off immediately to prevent a delay in acceptance to IDP
- Begin to look for 2-3 possible locations for your center

Preparing for Course 101

- Orientation Meeting with the branch
 - prepare you for training
 - review homework assignments
- Complete homework assignments, beginning immediately after orientation meeting
- Begin a first draft of business plan
 - download template from training site

**YOUR FIELD CONSULTANT WILL GUIDE
YOU STEP BY STEP**

Training Begins

CLASSROOM TRAINING: COURSE 101

- Four days of training
- Internalize everything Kumon

BEGIN IN-CENTER TRAINING

- You'll begin In-Center Training (ICT) after Course 101 and complete it after Course 201
- Make arrangements so that work or personal commitments will not conflict with ICT
- If purchasing or taking over an existing center, additional In-Center training will be required

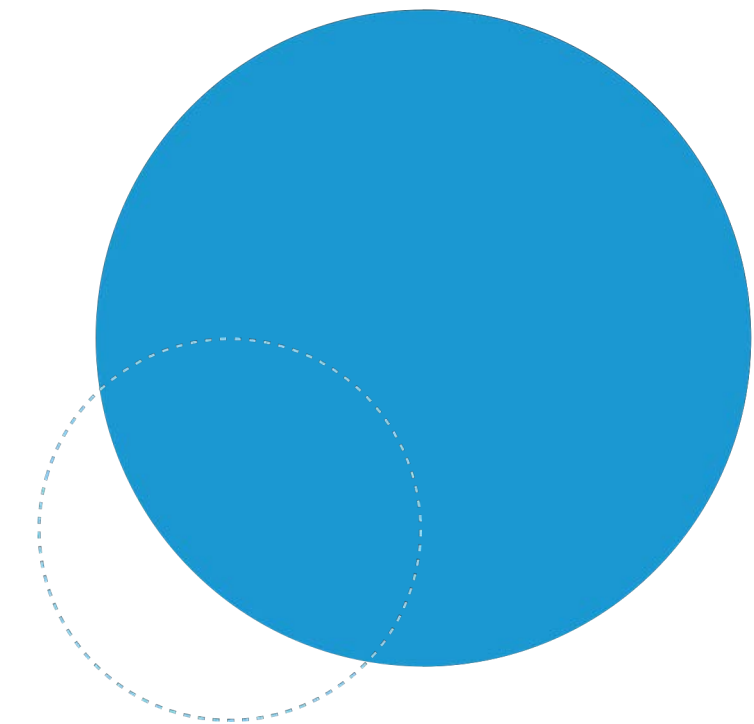
Training Continues

PREPARE FOR COURSE 201

- Complete homework assignments
- Prepare final business plan

ATTEND COURSE 201

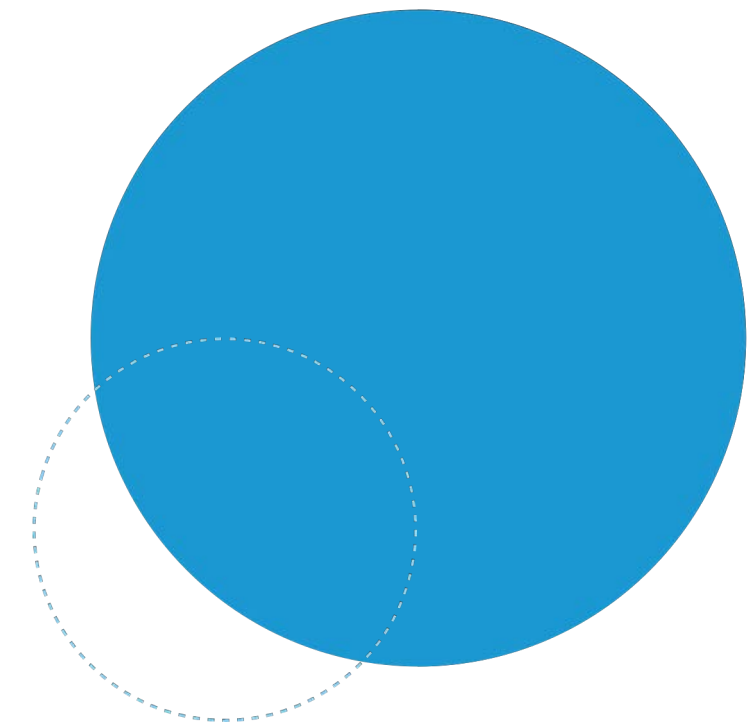
- Four days of training



Final Before-Opening Training

COMPLETE IN-CENTER TRAINING

- Occurs 3-5 weeks after Course 201
- You'll have completed:
 - eight 4-hour In-Center sessions during classes
 - two 8-hour days during non-classroom hours



Certified and Ready to Open

RECEIVE KUMON INSTRUCTOR CERTIFICATION

OPEN YOUR CENTER

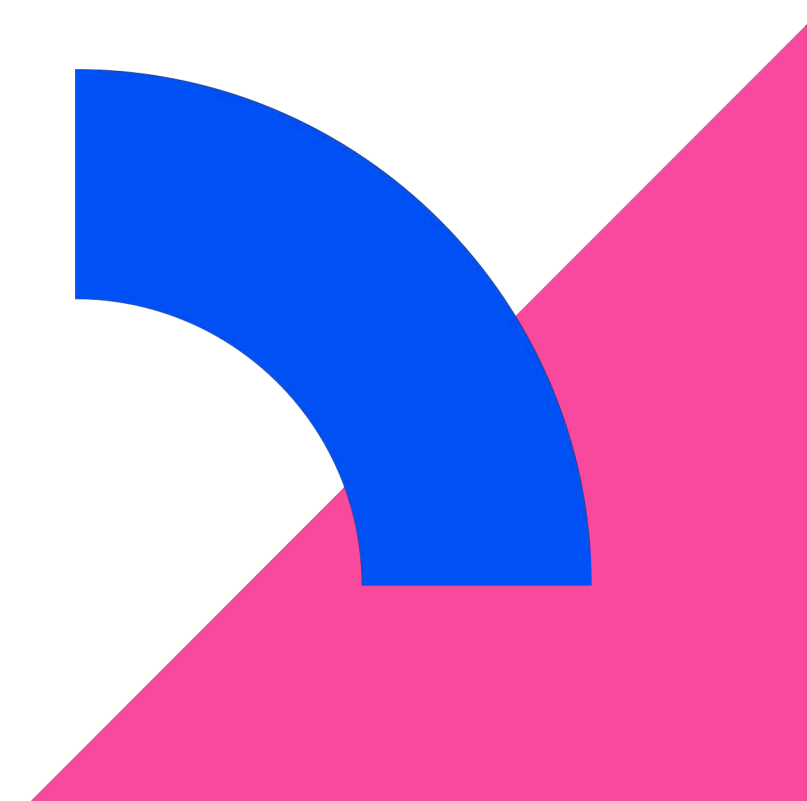
ATTEND COURSE 301

- 3 days of training
- 3 months after opening

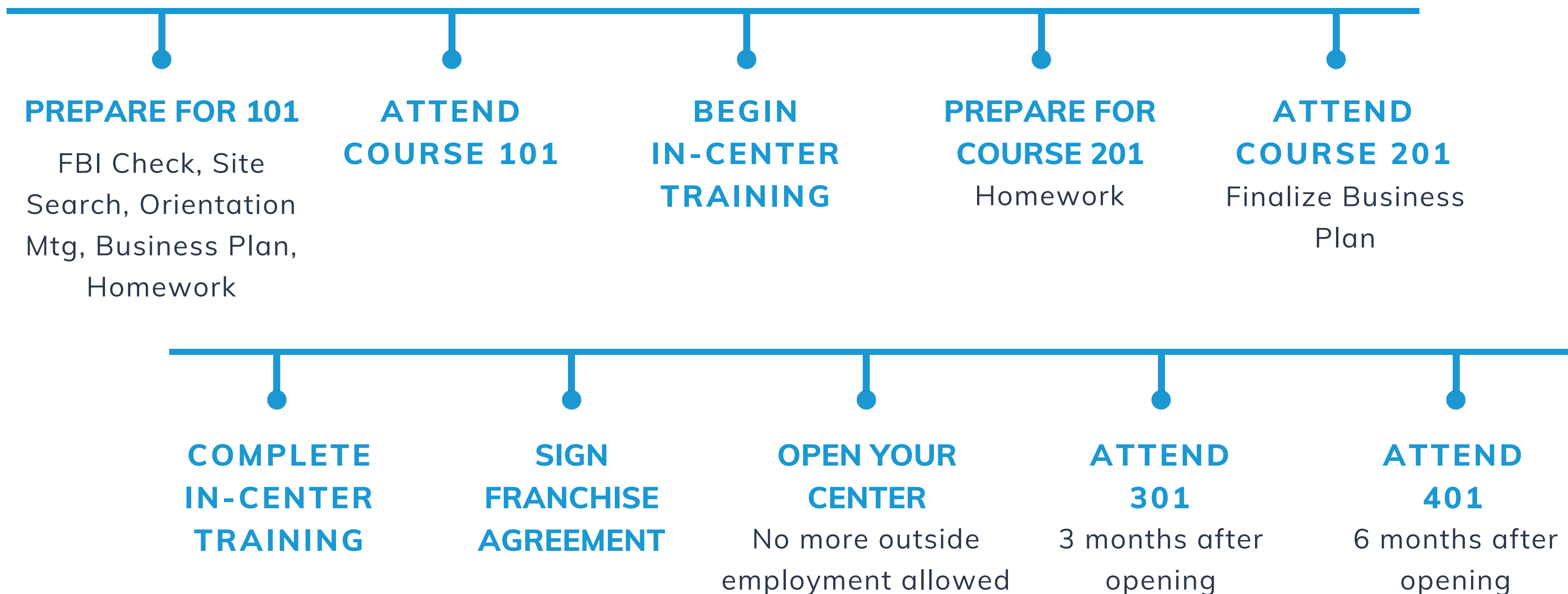
ATTEND COURSE 401

- 4 days of training
- 6 months after opening

Please refer to item 11 in the FDD for details



Review of IDP Timeline



May I sign my Franchise Agreement early?

YES! THE TRAINING DEPARTMENT AND BRANCH MUST APPROVE EARLY SIGNING

- Performance during Course 101 is exemplary and all assignments submitted on time
- Business and grand opening plans approved
- Location approved
- Lease approved and ready to sign
- If signing as an LLC or Corporation, all documents must be approved by Kumon's Legal Department.

FAQ: What legal structures are allowed?

SOLE PROPRIETORSHIP

- Franchise Owner is the Kumon Instructor

LIMITED LIABILITY COMPANY (LLC) OR CORPORATION

- Only one individual considered the Instructor and must own at least 51%
- All owners must sign:
 - Personal Guarantee, guaranteeing the Corporation/LLC's obligations to Kumon
 - Confidentiality and Non-Competition Agreement

How Do I Find My Location?

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- Begin to look in preparation for Acceptance Interview with the General Manager
- Use your location information for the business plan

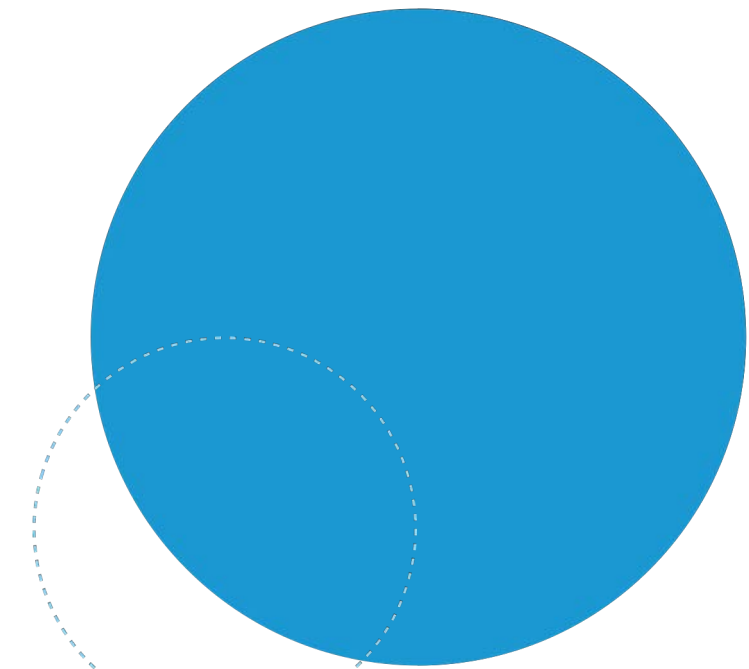


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How Do I Find My Location?

IT IS STRONGLY RECOMMENDED YOU USE THE FOLLOWING PROFESSIONALS DURING YOUR SEARCH

- Real estate broker
 - specialty is retail market rentals
 - no cost to you
 - required: commercial retail shopping area and at least 1,000 sq ft
- Commercial leasing attorney to help with leasing agreement
- Licensed architect to help with build-out requirements



How Do I Find My Location?

MAKE SURE YOU UNDERSTAND RETAIL RENTAL RATES FOR YOUR AREA

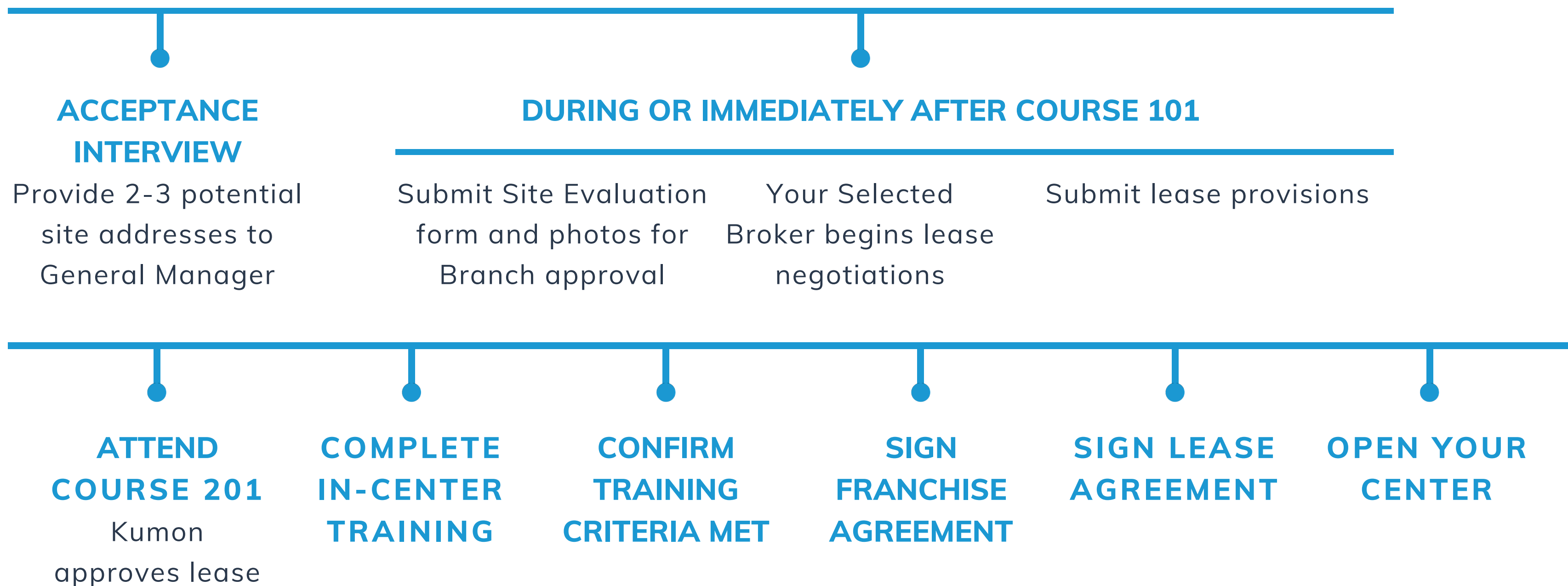
- While this in no way replaces a real estate professional, here are resources to help you get an idea of rental rates in your area:

LOOPNET.COM AND SHOWCASE.COM

YOUR FIELD CONSULTANT WILL ASSIST YOU

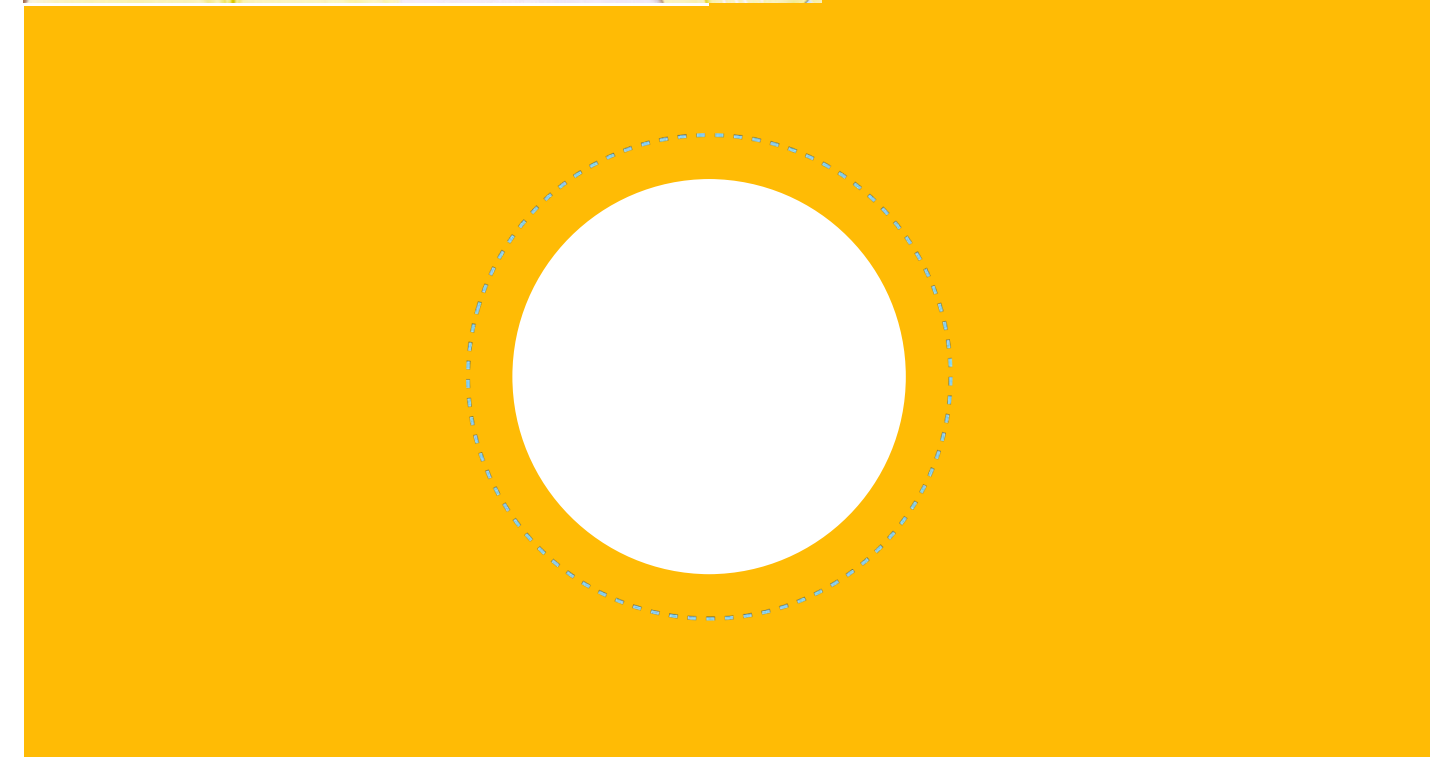
- Answering questions
- Visit the site to do a survey and take pictures
- Let you know if it meets the requirements for a Kumon Center

Site Search Timeline



What We've Covered

- Finding your location
- Timeline on training
- Incentives
- Expected expenses
- What to expect from the Kumon Method
- Your role as a Kumon Franchisee



Connect With Your Franchise Specialist

- Confirm the desired area is available
- Login to your Candidate Portal
 - complete the application
 - complete financial quick check
- Take math and reading proficiency assessments—required to attend training
- Read the FDD thoroughly



YOUR FRANCHISE SPECIALIST WILL CONFIRM EVERYTHING IS COMPLETE AND WILL SCHEDULE YOUR INTERVIEW WITH THE GENERAL MANAGER

After a Successful General Manager Interview:

- Receive acceptance into IDP training for the agreed area
- Sign the training agreement and expansion area map
- Submit the \$1,000 Training Deposit*
 - we'll register you for IDP
 - we'll ship you the Training Kit
 - you'll obtain the FBI background check
- We'll email you a Handoff Letter and FAQs
- Connect with your assigned Branch Field Consultant

*This \$1,000 will be applied to your Franchise Fee after successfully completing training

Thank You!

Feel free to contact me through your Kumon Franchise Portal. If you need help logging in, please email franchise@kumon.com.

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